



CITY OF ST. MARYS, GEORGIA
August 6, 2012

CITY COUNCIL MEETING
6:00 p.m.

AMENDED
AGENDA

- I. **CALL TO ORDER**
- II. **INVOCATION:** *Councilmember Bird*
- III. **PLEDGE OF ALLEGIANCE**
- IV. **ROLL CALL** **QUORUM: YES X NO**
- V. **APPROVAL OF MINUTES:** *July 16, 2012 Regular City Council Meeting Minutes*
July 16, 2012 Public Hearing Minutes
- VI. **PRESENTATION:**
THE WAR OF 1812 AND OLD IRONSIDES REMEMBRANCE DAY: *Guale Historical Society*
2012 TEAM ST. MARYS: *City vs. City Softball Team*
DOWNTOWN DEVELOPMENT AUTHORITY ANNUAL REPORT: *Jim Lomis, Chairman*
BOARD APPOINTMENT
 1. **Library Board:** *(White)7/31/12*
- VII. **SET CONSENT AGENDA**
- VIII. **APPROVAL OF THE AGENDA**
- IX. **GRANTING AUDIENCE TO THE PUBLIC:**
- X. **OLD BUSINESS:**
 - A. **LOCAL PREFERENCE ORDINANCE:** *Council Direction.....TAB "A"*
Direction on whether or not to proceed with the ordinance
 - B. **TRANSPORTATION ENHANCEMENT GRANT:**.....**TAB "B"**
Approve contract with Thomas and Hutton for professional Services related to the TE Grant administered by Georgia Department of Transportation for the St. Marys Intracoastal Gateway walkway
- XI. **NEW BUSINESS:**

- A. **BUDGET ORDINANCE: Compensation & Salary Study**.....TAB “C”
To approve the budget ordinance for the Compensation Study
 - B. **BUDGET ORDINANCE: Dilapidated Structures**.....TAB “D”
To record funds received for the demolition and disposal of dilapidated structures
 - C. **BUDGET ORDINANCE: Cemetery Fees**.....TAB “E”
To amend the FY12 Budget to reflect cemetery fees collected and due to the Oak Grove Cemetery Authority
 - D. **BUDGET ORDINANCE: Street Lighting**.....TAB “F”
To Transfer funds to cover street lighting expenditures
 - E. **DILAPIDATED STRUCTURE ORDINANCE: 104 Union Street**.....TAB “G”
To adopt an ordinance to enact the Nuisance Abatement Code providing for demolition and removal of the dilapidated structure located at 104 Union Street, Tax Parcel S26-01-003A; to provide for the imposition of a lien for demolition costs and other purposes
 - F. **ENGINEERING CHANGE ORDER: Lift Station 13**.....TAB “H”
To approve a Change Order for engineering services for the Lift Station #13 Upgrade Project to Atlantic Coast Consulting, Inc. in the amount of \$19,685.00
 - G. **SALE OF LIENS:**TAB “I”
To discuss the sale of liens as requested by City Council
 - H. **CAMDEN COUNTY BOARD OF EDUCATION MOU & CONTRACT: School Resource Officer**.....TAB “J”
To request permission from Council to enter into a contractual agreement with the Camden County Board of Education for the provision of SRO services
 - I. **MOU: School Bus Camera System**.....TAB “K”
To request permission to enter into an agreement to provide law enforcement services in support of the Cross Safe Video Monitoring system
 - J. **BAIT SHOP: Rent Reduction Request**.....TAB “L”
To discuss the facilities rent
 - K. **MOWING ISSUE:**TAB “M”
Consideration of including periodic mowing of SR 40 and Spur 40 rights-of-way
 - L. **GREEN GOLF PARTNERS, LLC NEW ALCOHOL LICENSE: Advertise for Public Hearing (ADDED)**
Council consideration to advertise a public hearing for beer, wine and spirituous liquor licenses at three facilities in Osprey Cove
- XII. **REPORT OF AUTHORITIES, BOARDS, COMMISSIONS & COMMITTEES:**
- A. **PLANNING DIRECTOR’S REPORT**.....TAB “N”

1. **MINOR SUBDIVISION:** Robert Sowers Requests approval for a one lot to two lot minor final plat located in the center parcel between West Ashley, Margaret, West Hall & Bailey Street. The parcel is zoned R-1, Tax Parcel S32-02-007.

B. FINANCE DIRECTOR'S REPORT

C. CITY CALENDAR: *City Clerk*

XIII. REPORT OF MAYOR:

XIV. GRANTING AUDIENCE TO THE PUBLIC

MAYOR AND COUNCIL COMMENTS

CITY MANAGER'S COMMENTS

XV. EXECUTIVE SESSION:

XVI. ADJOURNMENT:

**CITY OF ST. MARYS, GEORGIA
CITY COUNCIL MEETING
August 6, 2012
6:00 p.m.**

MINUTES

The Mayor and City Council for the City of St. Marys, Georgia met for its regular City Council session on Monday, August 6, 2012 in the Council Chamber at City Hall.

PRESENT WERE:

Mayor William DeLoughy
Councilmember Greg Bird
Councilmember Jim Gant
Councilmember John Morrissey
Councilmember Keith Post
Councilmember Sidney Howell
Councilmember Nancy Stasinis

ABSENT WERE:

Gary Moore, City Attorney

CITY OFFICIALS PRESENT:

Steven S. Crowell, City Manager
Roger Weaver, Planning Director
Tim Hatch, Police Chief
Bobby Marr, Public Works Director
Robby Horton, Fire Chief
Donna Folsom, HR Director
Artie Jones, Economic Dev. Director
Marsha Hershberger, Asst. Finance Director

CALL TO ORDER:

Mayor DeLoughy called the City Council Meeting to order at 6:00 p.m. Councilmember Bird gave the invocation. Mayor DeLoughy led the audience in the pledge of allegiance. Council roll call indicated a quorum of council members present for the meeting.

APPROVAL OF MINUTES: *July 16, 2012 Public Hearing and Regular City Council Meeting Minutes*

Councilmember Gant moved to approve the July 16, 2012 Public Hearing and regular City Council meeting minutes. Councilmember Stasinis seconded the motion. Voting was unanimous in favor of the motion.

FOR
Councilmember Gant
Councilmember Howell
Councilmember Morrissey
Councilmember Post
Councilmember Stasinis

ABSTAINED
Councilmember Bird

PRESENTATION:

THE WAR OF 1812 AND OLD IRONSIDES REMEMBRANCE DAY: *Guale Historical Society*
Mayor DeLoughy read and proclaimed August 19, 2012 as “The War of 1812 and Old Ironsides Remembrance Day” in the City of St. Marys, Georgia. I urge all citizens to become more knowledgeable of the role of the War of 1812, often referred to as the 2nd War of Independence, played in the history of our great nation.

2012 TEAM ST. MARYS: *City vs. City Softball Team*

Mayor DeLoughy presented Certificates of Appreciation for their generous donation of time, energy and hard work in playing for Team St. Marys in the 2nd Annual Battle of the Cities Charity Softball Challenge and support of The Miracle League of Camden County and Justin’s Miracle Field. The members of Team St. Marys are as follows:

Dana Carper	Holly Hudson	Jennifer Koerner
Kim Yarborough	Nicole Goebel	Tanya Belin
Andrew Allen	Corey Cohn	Daniel Heisner
Jeffery Williams	Jeremy Allen	John Cash
Terry Sanders	Lee Hinson	Elijah Fluker
Gary Hall	Deborah Walker-Reed	Will Sloan
Shannon Gardner	Mayor William T. DeLoughy	

DOWNTOWN DEVELOPMENT AUTHORITY ANNUAL REPORT: *Jim Lomis, Chairman*

Mr. Lomis presented the Downtown Development Authority Report on the organization’s success and accomplishments in promotions, design, and economic development. A copy of the report is attached as part of the official minutes. Mayor DeLoughy thanked the authority for their approach to supporting local businesses and bringing trade to St. Marys.

BOARD APPOINTMENT

1. Library Board: *(White)7/31/12*

Councilmember Morrissey made a motion to appoint Mr. Henry to the Library Board. Councilmember Bird seconded the motion. Voting was unanimous in favor of the motion.

SET CONSENT AGENDA (*):

Councilmember Bird moved to approve the proposed agenda as New Business items B, C, D, E, F, H, I, and L, and A under Reports of Boards and Authorities. Councilmember Stasinis seconded the motion. Voting was unanimous in favor of the motion.

APPROVAL OF THE AGENDA:

Councilmember Post moved to approve the agenda as amended. Councilmember Stasinis seconded the motion. Voting was unanimous in favor of the motion.

GRANTING AUDIENCE TO THE PUBLIC:

Jeremy Spencer, 165 Kristins Drive: Opposition of the Compensation and Salary Study

Bob Nutter, 521 Moeckel Place: Update on the closure of the Wheeler Street dock

OLD BUSINESS:

A. LOCAL PREFERENCE ORDINANCE: *Council Direction*

Direction on whether or not to proceed with the ordinance

The Assistant Finance Director presented information on the proposed ordinance to encourage the use of local suppliers of goods, services and construction products. Local vendors may receive an opportunity to match for purchases, bids, proposals or contracts over \$10,000 and less than \$100,000. A local vendor may be given an opportunity to match the lowest price proposal, if the quotation or bid of the local vendor is within 3% of the lowest price proposal by a non-local vendor. In the event a local vendor matches the lowest price proposal, including all other terms, quality, services and conditions, then the local vendor shall be awarded the contract.

Councilmember Gant moved for discussion. Councilmember Stasinis seconded the motion. Council discussed supporting local vendors; reduction of dollar amounts and percentage parameters and implementation on a trial basis. Following much discussion, Councilmember Bird amended the motion to set the parameters at \$1,000 - \$50,000 for a trial period of a year. Councilmember Post seconded the amended motion.

Council discussed processes of labor intensity; legal endorsement; the City Attorney's assistance in drafting the ordinance; percentage parameters and local competition with corporate businesses. Following much discussion, Councilmember Bird amended the motion to increase the percentage to 5%. Councilmember Post seconded the motion. Council discussed types of businesses, license requirements, reporting to Council quarterly and support of local businesses. Following much discussion, voting was unanimous in favor of the motion.

B. TRANSPORTATION ENHANCEMENT GRANT:

Approve contract with Thomas and Hutton for professional services related to the TE Grant administered by Georgia Department of Transportation for the St. Marys Intracoastal Gateway walkway

Councilmember Gant stated that he and the Planning Director met with the engineer to negotiate lowering contract, review the scope of work with costs estimates, options to reduce inspection costs and federal rules.

Councilmember Gant moved to award the contract to Thomas and Hutton at the negotiated price of \$61,100. Councilmember Morrissey seconded the motion. Councilmember Bird stated for clarification that the grant is in the amount of \$300,000 and as part of the acceptance the City has agreed to a \$50,000 local match. Voting was unanimous in favor of the motion.

NEW BUSINESS:

A. BUDGET ORDINANCE: *Compensation & Salary Study*

To approve the budget ordinance for the Compensation Study

The City Manager stated that the item requires authorization to move money from one fiscal year to another because of the timeframe it took to approve the study. The study will identify a compensation analysis; reviewing the City's plan and making recommendations; market comparisons on health benefits and job descriptions. Information provided in the Department of Community Affairs' data report was from 2011 but the City needs more current information and what to do with the data once it is provided. The study has been discussed several times during the budget workshops and the topic of increases for employees, based on the study; if Council was not inclined to consider an increase then it did not make sense to perform a study.

Councilmember Post made a motion to approve the Budget Ordinance. Councilmember Stasinis seconded the motion. Council discussed when the study was awarded; the projected date of completion; termination of the agreement and scope of work schedule. Following much discussion, voting was unanimous in favor of the motion.

B. BUDGET ORDINANCE (*): *Dilapidated Structures*

To record funds received for the demolition and disposal of dilapidated structures

Councilmember Bird moved to approve the Budget Ordinance to record funds received for demolition and disposal of dilapidated structures. Councilmember Stasinis seconded the motion. Voting was unanimous in favor of the motion.

C. BUDGET ORDINANCE (*): *Cemetery Fees*

To amend the FY12 Budget to reflect cemetery fees collected and due to the Oak Grove Cemetery Authority

Councilmember Bird moved to approve the Budget Ordinance to reflect the cemetery fees collected and due to the Oak Grove Cemetery Authority. Councilmember Stasinis seconded the motion. Voting was unanimous in favor of the motion.

D. BUDGET ORDINANCE (*): *Street Lighting*

To transfer funds to cover street lighting expenditures

Councilmember Bird moved to approve the Budget Ordinance to transfer funds for street lighting expenditures. Councilmember Stasinis seconded the motion. Voting was unanimous in favor of the motion.

E. DILAPIDATED STRUCTURE ORDINANCE (*): *104 Union Street*

To adopt an ordinance to enact the Nuisance Abatement Code providing for demolition and removal of the dilapidated structure located at 104 Union Street, Tax Parcel S26-01-003A; to provide for the imposition of a lien for demolition costs and other purposes

Councilmember Bird moved to approve the Dilapidated Structure Ordinance to enact the Nuisance Abatement Code at 104 Union Street. Councilmember Stasinis seconded the motion. Voting was unanimous in favor of the motion.

F. ENGINEERING CHANGE ORDER (*): *Lift Station #13*

To approve a Change Order for engineering services for the Lift Station #13 Upgrade Project to Atlantic Coast Consulting, Inc. in the amount of \$19,685.00

Councilmember Bird moved to approve the engineering Change Order for the Lift Station #13 Upgrade Project in the amount of \$19,685.00. Councilmember Stasinis seconded the motion. Voting was unanimous in favor of the motion.

G. SALE OF LIENS:

To discuss the sale of liens as requested by City Council

The Assistant Finance Director presented research to determine that counties and cities in Georgia have the authority for their sale of liens through a third party. Senate Bill 585 establishes the Georgia Code 48-3-19 relating to tax lien sales. With Vesta Holdings, the county/city has the discretion to determine what liens to sell, to whom and when. A positive aspect is receipt of 100% of all past due taxes, accrued interest, penalties and fees for each lien transferred from the date of delinquency. The City currently collects its taxes and liens, which are recorded until sale of property.

Councilmember Morrissey made a motion not proceed with anything relative to liens in the future. Councilmember Gant seconded the motion. Council discussed education of the topic, lien collections; protecting property owners; owners/heirs not updating addresses; avoidance of tax payments; the financial impact of liens; state statute of seven years and other entities selling liens. Following much discussion, Councilmember Morrissey withdrew the motion and Councilmember Gant withdrew the second to the motion. Council discussed tasking the City Manager to explore further what the County and Kingsland do with regard to liens.

H. CAMDEN COUNTY BOARD OF EDUCATION MOU & CONTRACT (*): *School Resource Officer*

To request permission from Council to enter into a contractual agreement with the Camden County Board of Education for the provision of SRO services

Councilmember Bird moved to approve the Camden County Board of Education MOU and Contract Agreement for the School Resource Officer services. Councilmember Stasinis seconded the motion. Voting was unanimous in favor of the motion.

I. CAMDEN COUNTY BOARD OF EDUCATION MOU (*): *School Bus Camera System*

To request permission to enter into an agreement to provide law enforcement services in support of the Cross Safe Video Monitoring system

Councilmember Bird moved to approve the MOU with the Camden County Board of Education for enforcement services of the Cross Safe Video Monitoring System.

Councilmember Stasinis seconded the motion. Voting was unanimous in favor of the motion.

J. BAIT SHOP: Rent Reduction Request

To discuss the facilities rent

The Assistant Finance Director reported that the City entered into a rental agreement with Mr. Joe Williams on November 14, 2012 for the bait shop at the waterfront park. Due to slow business and the repairs/replacement of equipment, Mr. Williams has requested that his monthly rent be reduced to \$250.00 per month.

Councilmember Bird moved to approve the reduction of rent to \$250.00. Councilmember Howell seconded the motion. Council discussed past economics with every business at the location; and both parties reviewing the lease expectations and services periodically. Voting was unanimous in favor of the motion.

K. MOWING ISSUE:

Consideration of including periodic mowing of SR 40 and Spur 40 rights-of-way

The City Manager requested how much involvement Council wants the City to have in mowing the state right-of-way along SR 40 and Spur 40. The state indicated they mow twice a year. Adjacent property owners were trying to do some of the mowing but concerns were raised about the ability to do so. He further requested whether Council wanted the City to do the mowing. If so, there are options available such as: 1) compensation from the state to municipalities with maintaining their right-of-way through an agreement for an estimate of \$28,000 annually, 2) hire a full-time employee and 3) hire two part-time employees. Councilmember Gant provided another option to contract service out with use of their equipment.

The Public Works Director provided prices per mowing cycle (each time mowed) from contractors for 2-3 mile portion of SR 40 to Borrell Boulevard at \$2,250 and another was 4 miles on SR 40 and Spur 40 to Navy Federal Credit Union at \$3,000. Council discussed finishing out the growing year and planning for next year with the City versus contracted services, qualifying to relieve the state of the funds and reviewing ordinance.

Councilmember Bird made a motion to proceed forward with having the City look at doing whatever was necessary to picking up the mowing of right-a-ways and parameters as described. Councilmember Post seconded the motion. Voting was unanimous in favor of the motion.

**L. GREEN GOLF PARTNERS, LLC NEW ALCOHOL LICENSE (*): *Advertise for Public Hearing*
(ADDED)**

Council consideration to advertise a public hearing for beer, wine and spirituous liquor licenses at three facilities in Osprey Cove

Councilmember Bird moved to approve the new alcohol license public hearing advertising for Green Golf Partners, LLC. Councilmember Stasinis seconded the motion. Voting was unanimous in favor of the motion.

REPORT OF AUTHORITIES, BOARDS, COMMISSIONS & COMMITTEES:

A. PLANNING DIRECTOR'S REPORT:

1. **MINOR SUBDIVISION (*)**: Robert Sowers requests approval for a one lot to two lot minor final plat located in the center parcel between West Ashley, Margaret, West Hall & Bailey Street. The parcel is zoned R-1, Tax Parcel S32-02-007.

Councilmember Bird moved to approve the Minor Subdivision request for a one lot to two lot minor final plat for Tax parcel S32-02-007. Councilmember Stasinis seconded the motion. Voting was unanimous in favor of the motion.

B. FINANCE DIRECTOR'S REPORT:

The Finance Director presented the 12-month financial report on revenues and expenditures for the General, Tourism, SPLOST, Water & Sewer, Solid Waste, and Aquatic Center Funds. A copy of the report is attached as part of the official minutes.

C. CITY CALENDAR: City Clerk

The City Clerk announced the upcoming events, activities and meetings for the second and third weeks in August.

REPORT OF MAYOR:

- Attended two public Local Option Sales Tax (LOST) meetings today. Another meeting is scheduled on August 20th at 8:30 a.m. at the Emergency Management Agency building.
- Met with Airport Authority to discuss issues with the length of the contract and insurance, which are being work on for resolution.
- Met with Cumberland Harbour developers who are working with the homeowners association. We are moving forward with the \$5.3 million bond company issues.

Councilmember Gant commented on an email where he asked the City Manager to come up with a plan or milestone for Cumberland Harbour. This would allow the public to have a better understanding on the efforts in pursuing a resolution with the bonding company and where we stand. Mayor DeLoughy responded that court is in the deposition and discovery stages. The last deposition was scheduled to be completed by mid- August. A summary judgment would be next but if the judgment is not successful, a trial date would be set. The attorney is moving forward to protect the bonds to develop infrastructure for the community.

Councilmember Bird asked whether there were other option on the bond because monies are being expensed but there is no progress. Mayor DeLoughy stated the results will not be seen until it goes to trial.

The Public Works Director briefed Council that the dock repairs were approved by the insurance company but there was an issue with licensing. He is working with the insurance company on procedural issues with the contractor. No date is scheduled but work will begin as soon as possible.

The City Manager thanked the captain and crew of the Steelayway for assisting with dock repairs and technical support.

GRANTING AUDIENCE TO THE PUBLIC:

Bob Nutter, 521 Moeckel Place: Expressed disappointment in voter turnout, Transportation Special Purpose Local Option Sales Tax (TSPLOST) being voted down and concern with next year's Special Purpose Local Option Sales Tax (SPLOST) vote

Mayor DeLoughy stated that money could not be spent by the municipality to promote SPLOST. As elected officials we can speak as individuals favorably and express our opinions.

MAYOR AND COUNCIL COMMENTS:

Councilmember Morrissey commented on his participation as a North Kingsland poll worker that turnout was 450 for Tuesday's primary and 550 for the last presidential. He has worked the polls when there were only 50 people so turnout was fairly high.

Councilmember Post commented about the controversy at the time Mayor DeLoughy, Councilmember Morrissey and himself did not receive over 50% of the vote for their offices, and plurality versus majority. He also commented that had he received 100% of all the votes cast that day he was still voted in by a minority of the residents, which was 20%. One out of five people took the time to do their civic duty.

Councilmember Morrissey commented that Education Special Purpose Local Option Sales Tax (ESPLOST) was 11% turnout.

Councilmember Post commented that there is a good thing about the SPLOST versus TSPLOST, it is a renewal and not an addition.

Mayor DeLoughy commented that the message needs to get out that SPLOST funds would be used for bond debt repayment.

CITY MANAGER'S COMMENTS:

The Planning Director reported that a bid was held for painting and repairs of City Hall's wood rot and windows for an estimate of \$42,000. A bid for Orange Hall will be held tomorrow for repair of woodwork, water problems and painting. Both items will be on the next agenda. Drawing and plans were being drafted for the Fire Station's internal gutter repair bid, and possibly a garage door bid with funding through an EMA grant.

Patrizia Stahle, president Guale Historical Society accepted the War of 1812 and Old Ironsides Remembrance Day proclamation on behalf of the society.

The City Manager requested whether Council wanted staff to continue to bringing advertising for liquor license public hearings to City Council. All the approvals of the application still need to come to City Council at another time rather than just putting advertising on the agenda. At times, a license is submitted with a delay of two weeks because Council does not meet and another two weeks to approve the application.

Councilmember Bird made a motion to task the City Manager to see if we meet our obligations. Councilmember Post seconded the motion. Voting was unanimous in favor of the motion.

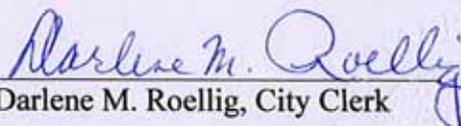
EXECUTIVE SESSION: *None*

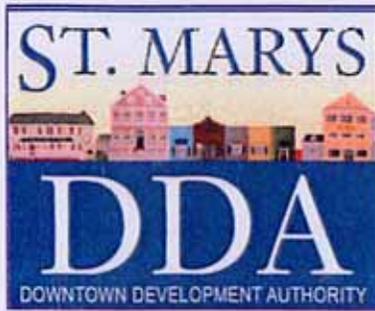
There was no "Executive Session" at this time.

ADJOURNMENT:

Councilmember Bird moved for adjournment. Councilmember Post seconded the motion. Mayor DeLoughy declared the meeting adjourned at 7:45 p.m.

Respectfully submitted,


Darlene M. Roellig, City Clerk



A MAIN STREET COMMUNITY

DDA Mission Statement

Provide support for existing businesses and build public private investment partnerships that foster economic, cultural and social growth in the City of St. Marys.

DDA Board of Directors

Jim Lomis, Chairman
Charlie Smith, Treasurer
Cheri Richter
John Morrissey
Terry Landreth
Craig Root
Gary Straight

Cheri Richter,
Promotions Committee Chair

June Fischer,
*Economic Development
Committee Chair*

Artie Jones, III,
Executive Director

Renée Coakley,
Executive Assistant

St. Marys DDA
400 Osborne Street
St. Marys GA 31558
912-882-8111
Fax: 912-882-8231
www.stmarysdda.com

DDA Update

Summer 2012

Supporting & Promoting St. Marys Business!



Due to the success stories, accomplishments, and projects in the works in downtown St. Marys, the City of St. Marys was suggested as a tour stop for the Georgia Cities Foundation's 2012 Heart & Soul Bus Tour. The purpose of the tour was to highlight the innovative ways that Georgia cities create vibrant, attractive downtown communities that enhance quality of life. Approximately 45 tour participants made up of business leaders, representatives from the philanthropic community, state and federal officials, developers, economic development officials, media members, and members of the Georgia Municipal Association's and Georgia Cities Foundation's Board of Directors and staff attended the trip. The guests were welcomed with a brief show at the newly created Theatre by the Trax and then enjoyed a boat ride along the North and St. Marys River to view the former mill site property, St. Marys Intracoastal Gateway Property and the Howard Gilman Waterfront Park. The tour concluded with a jazzy musical compilation on the steps of the St. Marys Convention and Visitors Bureau.

Supporting & Promoting

Comm



Organization - DDA

Accomplishments

- Cosponsored Georgia Legislative Day at the Naval Submarine Base Kings Bay
- Recruited and maintained over 100 volunteers
- Visited and maintained contact with 339 businesses
- Main Street yearly assessment accreditation received
- Established Business Façade Grant program
- Maintained annual Main Street accreditation
- Organized 2012 Georgia Heart & Soul Tour stop
- Exhibited at the Sea Air Space Expo in National Harbor Maryland

Goals

- Recruitment of volunteers

Promotions

Accomplishments

- Maintained St. Marys Scoop weekly email publication servicing over 2000 members
- Chocolate for Charities event raised over \$3500 that was donated to various local charities
- Identified Spring event – Praise in the Park
- War of 1812 event at 2012 Mardi Gras Festival
- Organized Georgia/Florida Renewable Energy Expo

Goals

- Continue public relations and media contacts
- Continue database maintenance

Design

Accomplishments

- Provided architectural design assistance for two downtown businesses
- Applied for and received 6 year Tree City award and 3 year growth award
- Designed boat ramp information board

Goals

- Identify funding for bench and trash receptacles in downtown as part of streetscape & establish a memorial bench policy
- Recruit Design Committee Chairperson
- Completion of boat ramp information board

g St. Marys Business!

ities

Economic Development

Accomplishments

- SCORE branch assisted 52 clients utilizing 13 volunteer mentors, budget donated by Savannah chapter
- Hosted three no cost seminars for small businesses
- Business recruitment package created
- Joint exposure with the Chamber of Commerce, Small Business Development Center, and SCORE for aid to small businesses

Goals

- Expand SCORE outreach
- Relocate the Community Market
- Recruitment of appropriate businesses
- Study ordinances as they effect Economic Development



Tracking

- Contact with potential new businesses: 42
- New Business opened: 34
- Businesses closed: 19
- Downtown Conference Room Reservations: 298

Trainings Attended By Staff

- DDA Strategic Planning Session *Director and Assistant*
- DDA Managers Meeting *Director*
- DDA Basic Training *Board Member*
- Sister City Informational Meeting *Director*
- Brownfield Seminar *Director*
- GA Academy for Economic Development *Director*
- Reigniting the Economy *Director*
- GEDA Conference *Director*
- Economic Development Summit *Director*
- Celebrating Rural GA *Director*
- MBTI Training *Director*
- Maximum Marketing *Assistant*
- Maximum Contact Seminar *Assistant*
- ICSC Conference *Director*
- Main Street Managers Meeting *Director*
- DDA Basic Training *Director*
- Main Street Institute *Director*

Letter From the Chairman

To the Mayor, City Council and Citizens of St. Marys, Georgia:

Many economists predict improvement in the national economy over the next twelve months; however, projections for the state of Georgia and our region are not as favorable. Some of the key economic factors/concerns are as follows:

- On the national scale the Gross Domestic Product (GNP) is projected to grow at 2.3% in 2012 as compared to 1.7% in 2011. While positive, it is not sufficient to significantly impact unemployment which will remain above 8%.
- Interest rates will remain unchanged and the availability of credit will be tight with slight easing in late 2012.
- Housing will remain stressed and the pace of foreclosures will intensify; however, many prognosticators think we will hit bottom in 2012 and begin to rebound.
- Inflation will run about 2% despite the impact of higher energy prices. Crude oil is expected to trade north of \$100/barrel through the summer.
- Consumer confidence is up and solid corporate profits will help boost outlooks for business managers and encourage more hiring and investment.
- Defense spending and other budget cuts may have negative effect locally as governmental bodies (local, state and national) try to balance budgets and curb runaway spending that is not supported by adequate revenue streams.
- Growth acceleration is atypical amidst a deep recession and the economy remains vulnerable to threats such as natural disasters, terrorism and continued decline of the European economy.
- Election year uncertainty will impact the economy due to concerns about the deficit, spending and income tax rates.

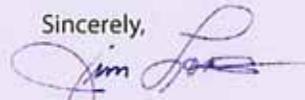
Locally, we face the same issues including high unemployment, declining tourism, high foreclosure rates, high taxes and reduced consumer spending. However, St. Marys is in a position to capitalize when the economy rebounds because we have a lot to offer including quality of life, natural resources, outstanding healthcare in an award winning local hospital, superior school system and friendly small town hospitality. We should be able to attract the business and industry needed for a better economic stability; however, our fate rests in the hands of elected officials and citizens who must embrace a pro-business attitude in order to attract the quality growth needed to provide jobs, revenue and opportunities that will help us turn into a thriving community.

The DDA recently completed our work plans for 2012. Some of our goals are as follows:

- To establish St. Marys as a location of choice for commercial and residential opportunity.
- Grow internal and external businesses by proactively marketing to targeted enterprises the advantages and resources available in St. Marys.
- Achieve greater results through city-wide coordinated efforts addressing economic development issues.
- Support "Team Camden" to ensure that St. Marys plays a significant role in county-wide development efforts.
- Identify and target enterprises that are likely to prosper in St. Marys and convince them to locate in our area.

It will be tough sledding for the City of St. Marys over the next twelve months; however, we should remain positive about a brighter future once we emerge from the real estate crisis and participate in a more robust economic expansion. The charm of St. Marys and its people along with the quality of life we all enjoy will serve us very well in the years to come.

Sincerely,



Jim Lomis
Chairman, St. Marys DDA



The following is an overview of the City's revenue and expenditures for the month ending June 30, 2012, which is the last month of fiscal year FY2012. All reports are on a cash basis.

General Fund:

Total revenue for the General Fund was \$9,282,115 plus \$92,018 of allocated budgeted fund equity for a total of \$9,374,133. Total year to date expenditures as of 06/30/12 was \$8,061,463 for a revenue over expenditures balance of \$1,312,670. Available cash balance as of 06/30/12 was \$3,832,328.

Tourism

Total revenue for Tourism fund was \$133,492. Total year to date expenditures as of 06/30/12 was \$137,476 for a shortfall of \$(3,984).

SPLOST

To date we have received SPLOST revenue of \$631,600 plus interest of \$80 for total revenues of \$631,680. Total year to date expenditures as of 06/30/12 was \$519,540 for a revenue over expenditures balance of \$112,140. This is a reimbursement fund which will net to zero at the end of the fiscal year.

Water/Sewer Fund

Total revenue for the Water/Sewer fund was \$7,488,806. Total year to date expenses as of 06/30/12 was \$6,472,957 for a revenue over expenditures balance of \$1,015,849. Available cash balance as of 06/30/12 was \$4,197,258.

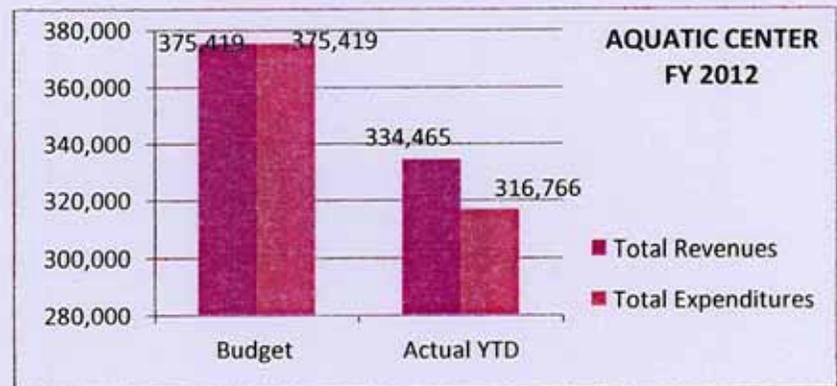
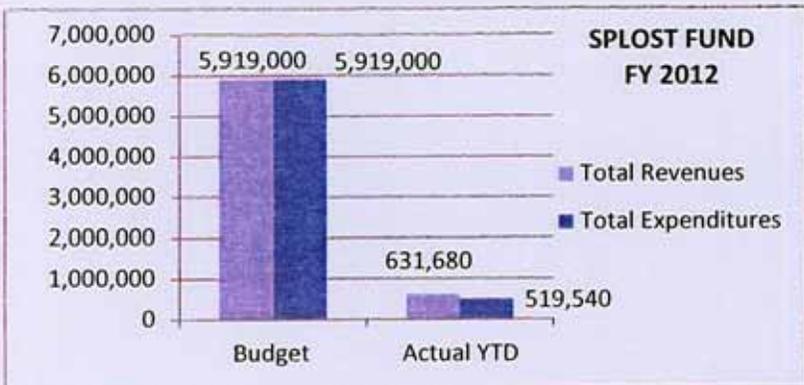
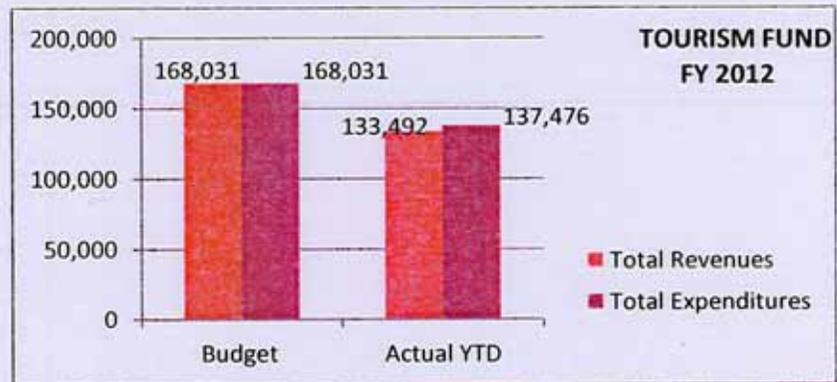
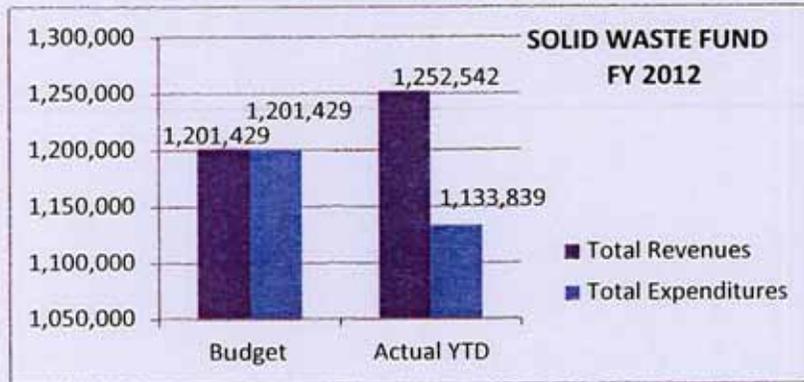
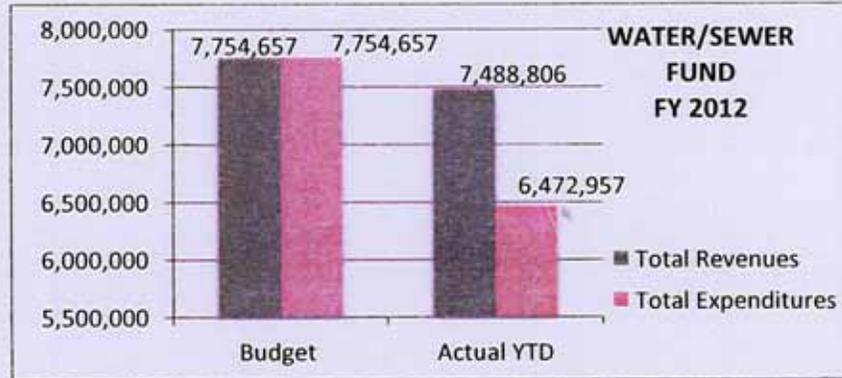
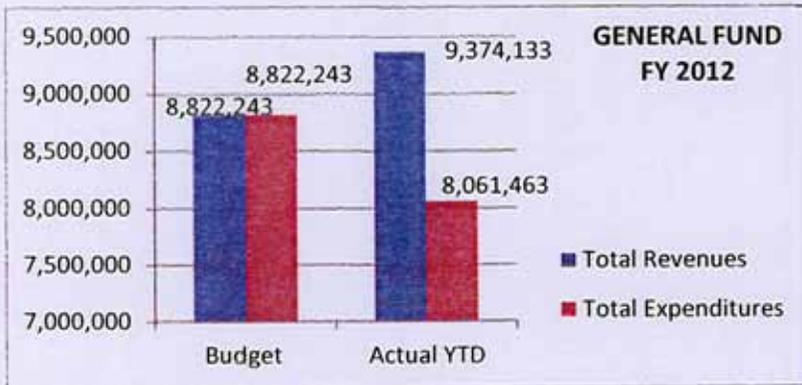
Solid Waste Fund

Total revenue for the Solid Waste fund was \$1,252,542 which includes budgeted fund equity of \$171,929. Total year to date expenditures as of 06/30/12 was \$1,133,839 for a revenue over expenditures balance of \$118,703. Available cash balance as of 06/30/12 was \$146,631.

Aquatic

Total revenue for the Aquatic Center was \$334,465. Total year to date expenditures as of 06/30/12 was \$316,766 for a revenue over expenditures balance of \$17,699.

YTD 06/30/2012 Month Reported



CITY OF ST. MARYS
REVENUE & EXPENSE REPORT (UNAUDITED)

Jun-12

FINANCIAL SUMMARY		MONTHS COMPLETED				12
		% YEAR COMPLETED				100.00%
100-GENERAL FUND	CURRENT	CURRENT	JUNE YTD	JUNE YTD	% YTD	
REVENUES	BUDGET	PERIOD	2012	2011	BUDGET	
100.31.1100 REAL PROP CURRENT YEAR	\$ 2,715,000	\$ 7,501	\$ 2,854,389	\$ 3,255,300	105%	
100.31.1190 OVERPAYMENTS/ADJUST TAXES	\$ -	\$ -	\$ 39	\$ 5	#DIV/0!	
100.31.1205 2005 PROP TAX COLL	\$ -	\$ -	\$ -	\$ -		
100.31.1207 2007 PROP TAX COLL	\$ 5,000	\$ -	\$ -	\$ -	0%	
100.31.1208 2008 PROPERTY TAX	\$ 10,000	\$ 499	\$ 28,047	\$ -	280%	
100.31.1209 2009 PROPERTY TAX	\$ 20,000	\$ 5,880	\$ 47,657	\$ -	238%	
100.31.1210 2010 PROPERTY TAX	\$ 55,000	\$ 6,254	\$ 97,043	\$ -	176%	
100.31.1310 MOTOR VEHICLE	\$ 195,000	\$ 16,866	\$ 189,326	\$ 180,330	97%	
100.31.1320 MOBILE HOME	\$ 6,500	\$ 250	\$ 6,456	\$ 5,652	99%	
100.31.1390 PAYMENT IN LIEU OF TAXES	\$ 2,500	\$ -	\$ -	\$ -	0%	
100.31.1391 RAILROAD TAX	\$ 2,500	\$ 2,467	\$ 2,467	\$ 2,448	99%	
100.31.1600 REAL ESTATE TRANSFER TAX	\$ 8,000	\$ 835	\$ 6,373	\$ 6,689	80%	
100.31.1610 RECORDING INTANGIBLE TAX	\$ 50,000	\$ 3,075	\$ 35,863	\$ 44,027	72%	
100.31.1710 GA POWER FRANCHISE TAX	\$ 685,000	\$ -	\$ 720,229	\$ 680,788	105%	
100.31.1711 OKEF ELEC FRANCHISE TAX	\$ 51,750	\$ -	\$ 51,578	\$ 51,875	100%	
100.31.1730 GAS FRANCHISE TAX	\$ 20,000	\$ 4,376	\$ 18,762	\$ 21,208	94%	
100.31.1750 CABLE TV FRANCHISE TAX	\$ 97,500	\$ -	\$ 96,021	\$ 96,709	98%	
100.31.1760 TELEPHONE FRANCHISE TAX	\$ 23,500	\$ 9	\$ 23,955	\$ 23,743	102%	
100.31.3100 LOCAL OPT SALES AND USE	\$ 1,900,000	\$ 167,179	\$ 1,958,536	\$ 1,817,866	103%	
100.31.4200 ALCOHOLIC BEVERAGE EXCISE	\$ 195,000	\$ 15,419	\$ 212,507	\$ 196,642	109%	
100.31.6200 INSURANCE PREMIUMS (1%)	\$ 730,000	\$ -	\$ 803,047	\$ 740,779	110%	
100.31.6300 FINANCIAL INSTITUTIONS	\$ 27,000	\$ -	\$ 33,433	\$ 28,440	124%	
100.31.9100 PENALTY AND INTEREST	\$ 45,000	\$ 6,947	\$ 74,817	\$ 62,238	166%	
100.31.9500 FIFA LEGAL/PROCESS FEES	\$ 100	\$ -	\$ -	\$ -	0%	
100.32.1100 BEER/WINE LIC	\$ 85,000	\$ 4,390	\$ 85,105	\$ 78,450	100%	
100.32.1200 GENERAL BUSINESS LIC	\$ 125,000	\$ 2,904	\$ 122,360	\$ 126,410	98%	
100.32.1220 BUSINESS LIC INSURANCE	\$ 21,000	\$ 75	\$ 21,750	\$ 19,650	104%	
100.32.2100 BUILDING PERMITS	\$ 60,000	\$ 68,788	\$ 132,725	\$ 65,802	221%	
100.32.2210 ZONING FEES	\$ 2,500	\$ 2,335	\$ 10,520	\$ 3,800	421%	
100.32.2211 LAND-DISTURBING PERMITS	\$ 500	\$ 96	\$ 990	\$ 150	198%	
100.32.2230 SIGN PERMITS	\$ 2,500	\$ 420	\$ 3,020	\$ 2,805	121%	
100.32.3200 GAMING FEES	\$ -	\$ -	\$ 6,000	\$ -	#DIV/0!	
100.32.3910 PLAN REVIEW FEES	\$ 15,000	\$ 15,960	\$ 33,590	\$ 15,597	224%	
100.34..... COPIES SOLD - ADMIN	\$ 19,500	\$ 1,743	\$ 18,083	\$ 18,426	93%	
100.34.1910 QUALIFYING FEES	\$ 2,500	\$ -	\$ 1,620	\$ -	65%	
100.34.4212 NSF FEES	\$ 120	\$ -	\$ -	\$ -	0%	
100.34.....REVENUES-ORANGE HALL	\$ 9,100	\$ 533	\$ 8,164	\$ 9,309	90%	
100.34.7500 PROGRAM INCOME - SENIORS	\$ 5,000	\$ 459	\$ 6,706	\$ 6,261	134%	
100.34.9100 CEMETERY FEES	\$ 35,000	\$ 842	\$ 45,154	\$ 40,940	129%	
100.34.9900 ADMIN. FEES - TOURISM	\$ 3,600	\$ 300	\$ 3,600	\$ 3,600	100%	

CITY OF ST. MARYS
REVENUE & EXPENSE REPORT (UNAUDITED)
Jun-12

FINANCIAL SUMMARY					MONTHS COMPLETED	12
					% YEAR COMPLETED	100.00%
100-GENERAL FUND REVENUES	CURRENT BUDGET	CURRENT PERIOD	JUNE YTD 2012	JUNE YTD 2011	% YTD BUDGET	
100.34.9902 ADMIN.FEES - MULTIGRANT	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
100.34.9910 ADMIN. FEES - SPLOST	\$ 5,000	\$ 3,918	\$ 12,953	\$ 19,839	259%	
100.35..... COURT FINES/FEES	\$ 494,150	\$ 32,014	\$ 429,118	\$ 444,742	87%	
100.35.1300 LIBRARY FINES/COLLECTIONS	\$ 4,000	\$ 374	\$ 4,373	\$ 4,318	109%	
100.36.1000 INTEREST EARNED	\$ 13,500	\$ 789	\$ 10,137	\$ 12,961	75%	
100.37.2000 ORANGE HALL DONATION	\$ 40	\$ 1	\$ 99	\$ 44	248%	
100.38.0001 FUND EQUITY	\$ 92,018	\$ 7,668	\$ 92,018	\$ -	100%	
100.38.1000 RENTAL INCOME	\$ 255,000	\$ 28,533	\$ 308,217	\$ 290,065	121%	
100.38.1010 SPECIAL EVENTS RENTAL	\$ 7,500	\$ 100	\$ 5,675	\$ 5,300	76%	
100.38.9010 MISCELLANEOUS INCOME	\$ 40,678	\$ 14,126	\$ 70,000	\$ 35,534	172%	
100.38.9020 SHARED SVC SOL/W & SPLOST	\$ 125,000	\$ 56,152	\$ 170,458	\$ 427,976	136%	
100.38.9025 SHARED SERVICES - IDA	\$ -	\$ -	\$ -	\$ 37,500	#DIV/0!	
100.38.9030 SHARED SERVICES CUMB HARB	\$ 60,000	\$ -	\$ 63,800	\$ 35,000	106%	
100.38.9032 SHARED SERVICES - HOSP AUTH.	\$ 36,687	\$ -	\$ 31,696	\$ 25,000	86%	
100.39.1200 OP T/F IN MULT GRANT FUND	\$ 333,000	\$ 193,752	\$ 295,957	\$ 211,059	89%	
100.39.1200 OP T/F IN SPLOST	\$ -	\$ -	\$ -	\$ 67,082	#DIV/0!	
100.39.2200 SALE CITY PROPERTY	\$ 5,000	\$ -	\$ -	\$ 14,602	0%	
100.39.3010 LOAN PROCEEDS	\$ 120,000	\$ -	\$ 119,700	\$ -	100%	
TOTAL REVENUE	\$ 8,822,243	\$ 673,829	\$ 9,374,133	\$ 9,236,961	106%	

CITY OF ST. MARYS
REVENUE & EXPENSE REPORT (UNAUDITED)

Jun-12

FINANCIAL SUMMARY	MONTHS COMPLETED	12
	% YEAR COMPLETED	100.00%

100-GENERAL FUND EXPENDITURE SUMMARY	CURRENT BUDGET	CURRENT PERIOD	JUNE YTD 2012	JUNE YTD 2011	% YTD BUDGET
TOTAL LEGISLATIVE	\$ 188,221	\$ 13,058	\$ 183,523	\$ 161,309	98%
TOTAL EXECUTIVE	\$ 300,283	\$ 12,929	\$ 259,570	\$ 1,625,840	86%
TOTAL FINANCIAL ADMINISTRATION	\$ 854,143	\$ 14,848	\$ 730,844	\$ 749,312	86%
TOTAL IT	\$ 157,338	\$ 11,160	\$ 145,108	\$ 156,633	92%
TOTAL HUMAN RESOURCES	\$ 92,207	\$ 6,379	\$ 80,388	\$ 81,895	87%
TOTAL GEN GOVT BLDGS & PLANT	\$ 278,930	\$ 62,731	\$ 256,765	\$ 173,428	92%
TOTAL MUNICIPAL COURT	\$ 226,492	\$ 18,271	\$ 191,835	\$ 195,799	85%
TOTAL POLICE ADMINISTRATION	\$ 2,463,536	\$ 162,939	\$ 2,299,546	\$ 2,296,829	93%
TOTAL FIRE ADMINISTRATION	\$ 1,609,316	\$ 119,243	\$ 1,560,217	\$ 1,475,494	97%
TOTAL PUBLIC WORKS ADMIN	\$ 1,411,433	\$ 77,774	\$ 1,192,728	\$ 1,653,664	85%
TOTAL HIGHWAYS & STREETS ADMIN	\$ 292,000	\$ 56,106	\$ 315,254	\$ 239,074	108%
TOTAL CEMETERY	\$ 4,625	\$ 2,192	\$ 5,216	\$ 2,841	113%
TOTAL SENIOR CITIZENS CENTER	\$ 131,135	\$ 8,776	\$ 116,142	\$ 99,070	89%
TOTAL PARKS ADMINISTRATION	\$ 61,520	\$ 4,388	\$ 42,006	\$ 42,085	68%
TOTAL LIBRARY ADMINISTRATION	\$ 300,438	\$ 27,206	\$ 290,786	\$ 280,852	97%
TOTAL PROTECTIVE INSP ADMIN	\$ 124,416	\$ 6,591	\$ 100,450	\$ 115,588	81%
TOTAL PLANNING & ZONING	\$ 162,145	\$ 9,956	\$ 147,460	\$ 136,470	91%
TOTAL ECONOMIC DEVELOPMENT	\$ 118,410	\$ 8,244	\$ 114,292	\$ 86,248	97%
TOTAL AIRPORT	\$ 8,000	\$ -	\$ 4,185	\$ 54,175	52%
TOTAL SPECIAL FACILITIES	\$ 37,655	\$ 3,224	\$ 25,148	\$ 24,550	67%
TOTAL EXPENDITURES	\$ 8,822,243	\$ 626,015	\$ 8,061,463	\$ 9,651,156	91%

REVENUE OVER/(UNDER) EXPENDITURES	\$ -	\$ 47,814	\$ 1,312,670	\$ (414,195)
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Cash Balances:	\$3,928,556	Run Rate Analysis:	
LESS: Restricted Budgeted Fund Equity	\$92,018	Average YTD Mo. Exp.	\$671,789
Unrestricted Cash Balances	\$3,836,538	Months of Operating Cash	5.70
LESS: Outstanding P.O.'s	\$4,210		
Available Cash	\$3,832,328		

**CITY OF ST. MARYS
REVENUE & EXPENSE REPORT (UNAUDITED)**

Jun-12

FINANCIAL SUMMARY					MONTHS COMPLETED	12
					% YEAR COMPLETED	100.00%
275-SPECIAL REVENUE FUND REVENUES	CURRENT BUDGET	CURRENT PERIOD	JUNE YTD 2012	JUNE YTD 2011	% YTD BUDGET	
TAXES	\$ 134,501	\$ 7,153	\$ 109,377	\$ 115,560	81%	
CHARGES FOR SERVICES	\$ 13,830	\$ 426	\$ 9,762	\$ 10,627	71%	
INVESTMENT INCOME	\$ 100	\$ 2	\$ 21	\$ 30	21%	
CONTRIBUTIONS/DONATIONS	\$ 600	\$ 4	\$ 1,123	\$ 696	187%	
MISCELLANEOUS	\$ 12,000	\$ -	\$ 6,209	\$ 5,902	52%	
OTHER FINANCING SOURCES	\$ 7,000	\$ -	\$ 7,000	\$ 17,000	100%	
TOTAL REVENUES	\$ 168,031	\$ 7,585	\$ 133,492	\$ 149,815	79%	

275-SPECIAL REVENUE FUND EXPENDITURE SUMMARY	CURRENT BUDGET	CURRENT PERIOD	JUNE YTD 2012	JUNE YTD 2011	% YTD BUDGET	
PRSNL SERVICES/BENEFITS	\$ 31,912	\$ 1,763	\$ 26,544	\$ 44,617	83%	
PURCHASED/CONTRACTED SVC	\$ 118,552	\$ 1,724	\$ 95,538	\$ 60,860	81%	
SUPPLIES	\$ 8,067	\$ 505	\$ 6,744	\$ 12,121	84%	
INTERGOVERNMENTAL	\$ 9,500	\$ -	\$ 8,650	\$ 11,426	91%	
TOTAL TOURISM	\$ 168,031	\$ 3,992	\$ 137,476	\$ 129,024	82%	

REVENUE OVER/(UNDER) EXPENDITURES	\$ -	\$ 3,593	\$ (3,984)	\$ 20,791	0
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<u>Cash Balances: (-sal/fica-due to pooled cash)</u>	-\$12,870	<u>Run Rate Analysis:</u>	
LESS: Restricted Budgeted Fund Equity	\$0	Average YTD Mo. Exp.	\$11,456
Unrestricted Cash Balances	-\$12,870	Months of Operating Cash	(1.20)
LESS: Outstanding P.O.'s	\$918		
Available Cash	-\$13,788		

**CITY OF ST. MARYS
REVENUE & EXPENSE REPORT (UNAUDITED)**

Jun-12

FINANCIAL SUMMARY		MONTHS COMPLETED			12
		% YEAR COMPLETED			100.00%
320-SPLOST FUND REVENUES	CURRENT BUDGET	CURRENT PERIOD	JUNE YTD 2012	JUNE YTD 2011	% YTD BUDGET
TAXES	\$ 5,859,000	\$ 51,428	\$ 631,600	\$ 1,893,995	11%
INVESTMENT INCOME	\$ -	\$ 4	\$ 80	\$ 748	#DIV/0!
MISCELLANEOUS	\$ 60,000	\$ -	\$ -	\$ -	
OTHER FINANCING SOURCES	\$ -	\$ -	\$ -	\$ -	#DIV/0!
TOTAL REVENUES	\$ 5,919,000	\$ 51,432	\$ 631,680	\$ 1,894,743	11%

320-SPLOST FUND EXPENDITURE SUMMARY	CURRENT BUDGET	CURRENT PERIOD	JUNE YTD 2012	JUNE YTD 2011	% YTD BUDGET
320.51512-52.1210 AUDIT - SPLOST V	\$ -	\$ 29	\$ 29	\$ 1,545	#DIV/0!
320.54220-54.1240 DRAINAGE - SPLOST V	\$ -	\$ -	\$ -	\$ 83,859	#DIV/0!
320.54220-54.1410 SDEWLK/HNCAP V	\$ -	\$ -	\$ -		#DIV/0!
320.54220-54.1415 PAVING/OVERLAY V	\$ -	\$ -	\$ -	\$ 229,672	#DIV/0!
320.54220-54.1422 ROADWAYS SPLOST V	\$ -	\$ -	\$ -	\$ -	#DIV/0!
320.54220-54.1422 CAPITAL IMPROV SPL V	\$ -	\$ -	\$ -	\$ -	#DIV/0!
320.56180-54.1300 LIBRARY SPLOST V	\$ 60,000	\$ 2	\$ 2,303	\$ 118,222	4%
320.56180-54.1310 MULTI MEDIA SPLOST V	\$ -	\$ -	\$ -		#DIV/0!
TOTAL EXPENDITURES V	\$ 60,000	\$ 31	\$ 2,332	\$ 433,298	4%

320-SPLOST FUND EXPENDITURE SUMMARY	CURRENT BUDGET	CURRENT PERIOD	JUNE YTD 2012	JUNE YTD 2011	% YTD BUDGET
320.51512-52.1211 AUDIT SPLOST VI	\$ 9,000	\$ -	\$ 3,000	\$ 3,029	33%
320.51565-54.1500 CITY BUILDINGS VI	\$ 650,000	\$ 78,608	\$ 109,592	\$ 45,704	16.9%
320.54220-54.1241 DRAINAGE - SPLOST VI	\$ 3,000,000	\$ 31,798	\$ 142,809	\$ 210,879	5%
320.54220-54.1416 PAVING/OVERLAY VI	\$ 2,200,000	\$ 36,882	\$ 261,807	\$ 145,018	12%
320.54310-54.1202 SEWER INFRA SPLOST VI	\$ -	\$ -	\$ -	\$ 73,874	#DIV/0!
320.59000-61.1000 OPERATING TFR OUT	\$ -	\$ -	\$ -	\$ 1,063,274	#DIV/0!
TOTAL EXPENDITURES VI	\$ 5,859,000	\$ 147,288	\$ 517,208	\$ 1,541,778	8.83%

REVENUE OVER/(UNDER) EXPENDITURES	\$ -	\$ (95,887)	\$ 112,140	\$ (80,333)
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Cash Balances:	\$2,168	Run Rate Analysis:	
LESS: Restricted Budgeted Fund Equity	\$0	Average YTD Mo. Exp.	\$43,295
Unrestricted Cash Balances	\$2,168	Months of Operating Cash	(0.07)
LESS: Outstanding P.O.'s	\$5,324		
Available Cash	-\$3,156		

CITY OF ST. MARYS
REVENUE & EXPENSE REPORT (UNAUDITED)
Jun-12

FINANCIAL SUMMARY	MONTHS COMPLETED				
	% YEAR COMPLETED				
				12	100.00%
505-WATER AND SEWER FUND REVENUES	CURRENT BUDGET	CURRENT PERIOD	JUNE YTD 2012	JUNE YTD 2011	% YTD BUDGET
505.33.4110 STATE GOV GRANTS-DIRECT	\$ 1,215,000	\$ 54,214	\$ 721,895	\$ -	59%
505.34.4210 WATER CHARGES	\$ 2,109,000	\$ 184,587	\$ 2,159,449	\$ 2,151,056	102%
505.34.4211 TRANSFER/TEMP SERVICES	\$ 29,400	\$ 3,870	\$ 46,163	\$ 28,970	157%
505.34.4212 RECONNECTION NSF FEES	\$ 88,000	\$ 7,260	\$ 79,236	\$ 47,703	90%
505.34.4213 LATE FEES AND PENALTIES	\$ 135,000	\$ 12,173	\$ 132,602	\$ 137,111	98%
505.34.4214 TURN ON FEE	\$ 17,500	\$ 4,725	\$ 42,455	\$ 7,490	243%
505.34.4216 CAP RECOVERY WATER - DEV	\$ 75,000	\$ 44,671	\$ 69,574	\$ 35,593	93%
505.34.4217 WATER CHARGES 2	\$ 680,000	\$ 61,611	\$ 719,826	\$ 720,919	106%
505.34.4230 SEWERAGE CHARGES	\$ 1,966,500	\$ 174,045	\$ 2,012,909	\$ 1,962,576	102%
505.34.4231 SEWER CHARGES 2	\$ 640,500	\$ 58,408	\$ 681,509	\$ 679,782	106%
505.34.4236 CAP RECOVERY METER - DEV	\$ 11,250	\$ 4,400	\$ 10,725	\$ 8,960	95%
505.34.4256 CAP RECOVERY SEWER - DEV	\$ 175,000	\$ 101,486	\$ 165,090	\$ 101,111	94%
505.34.4263 CONSTRUCTION FEES	\$ 85,000	\$ 71,498	\$ 132,222	\$ 119,201	156%
505.38.0001 FUND EQUITY	\$ 489,507	\$ 40,792	\$ 489,507	\$ -	100%
505..... INTEREST/MISC/OTHER REVENUES	\$ 38,000	\$ 780	\$ 25,644	\$ 1,447,658	67%
TOTAL REVENUE	\$ 7,754,657	\$ 824,520	\$ 7,488,806	\$ 7,448,130	97%

SANITATION ADMINISTRATION EXPENDITURE SUMMARY	CURRENT BUDGET	CURRENT PERIOD	JUNE YTD 2012	JUNE YTD 2011	% YTD BUDGET
PRSNL SERVICES/BENEFITS	\$ 914,664	\$ 56,611	\$ 876,046	\$ 924,466	96%
PURCHASED/CONTRACTED SVC	\$ 493,215	\$ 20,053	\$ 393,734	\$ 392,359	80%
SUPPLIES	\$ 708,796	\$ 91,113	\$ 568,252	\$ 653,246	80%
CAPITAL OUTLAY	\$ 1,310,000	\$ 40,503	\$ 704,909	\$ -	54%
DEPRECIATION/AMORTIZATION	\$ -	\$ -	\$ -	\$ 1,534,276	#DIV/0!
INTERGOVERNMENTAL	\$ 136,839	\$ -	\$ -	\$ 16,092	0%
DEBT SERVICES/FISCAL AGENT FEES	\$ 46,100	\$ 1,500	\$ 2,321	\$ 20,000	5%
TOTAL SANITARY ADMINISTRATION	\$ 3,609,614	\$ 209,780	\$ 2,545,262	\$ 3,540,439	71%

WATER ADMINISTRATION EXPENDITURE SUMMARY	CURRENT BUDGET	CURRENT PERIOD	JUNE YTD 2012	JUNE YTD 2011	% YTD BUDGET
PRSNL SERVICES/BENEFITS	\$ 723,998	\$ 45,656	\$ 694,100	\$ 772,058	96%
PURCHASED/CONTRACTED SVC	\$ 228,761	\$ 6,472	\$ 169,782	\$ 211,882	74%
SUPPLIES	\$ 315,200	\$ 34,854	\$ 276,258	\$ 301,075	88%
CAPITAL OUTLAY	\$ 21,000	\$ -	\$ 13,783	\$ -	
DEPRECIATION/AMORTIZATION	\$ -	\$ -	\$ -	\$ 509,150	
INTERGOVERNMENTAL	\$ 80,000	\$ -	\$ -	\$ -	0%
DEBT SERVICES/FISCAL AGENT FEES	\$ 3,000	\$ -	\$ 689	\$ 8,189	23%
TOTAL WATER ADMINISTRATION	\$ 1,371,959	\$ 86,982	\$ 1,154,612	\$ 1,802,354	84%

CITY OF ST. MARYS
REVENUE & EXPENSE REPORT (UNAUDITED)
Jun-12

FINANCIAL SUMMARY			MONTHS COMPLETED		12
			% YEAR COMPLETED		100.00%
DEBT SERVICE-PRINCIPLE	CURRENT	CURRENT	JUNE YTD	JUNE YTD	% YTD
505.58000-58.1110 BOND PAYMENT 88 & 92	\$ 270,000	\$ -	\$ 270,000	\$ -	100%
505.58000-58.1340 GEFA LOAN 95-021-W	\$ 18,208	\$ 1,556	\$ 18,208	\$ -	100%
505.58000-58.1350 GEFA LOAN 97-L97-WS PR	\$ -	\$ -	\$ -	\$ -	#DIV/0!
505.58000-58.1360 GEFA LOAN 98-L46-WJ PR	\$ -	\$ -	\$ -	\$ -	#DIV/0!
505.58000-58.1370 GEFA LOAN CW00-017	\$ 30,943	\$ -	\$ 30,943	\$ -	100%
505.58000-58.1380 GEFA LOAN CWS-RF-0	\$ 225,938	\$ 18,961	\$ 225,938	\$ -	100%
505.58000-58.1385 EQUIPMENT LOANS PR	\$ 47,686	\$ -	\$ 47,686	\$ -	100%
DEBT SERVICE-PRINCIPLE	\$ 592,775	\$ 20,517	\$ 592,775	\$ -	100%

DEBT SERVICE-INTEREST EXPENDITURE SUMMARY	CURRENT BUDGET	CURRENT PERIOD	JUNE YTD 2012	JUNE YTD 2011	% YTD BUDGET
505.58000-58.2110 BOND PAYMENT 88 & 92	\$ 156,188	\$ -	\$ 156,188	\$ 164,456	100%
505.58000-58.2115 INTEREST-BOND INT 2010	\$ 1,915,400	\$ -	\$ 1,915,400	\$ 1,438,547	100%
505.58000-58.2340 GEFA LOAN 95-021-WQ INT	\$ 646	\$ 15	\$ 646	\$ 1,555	100%
505.58000-58.2350 GEFA LOAN 97-L97-WS INT	\$ -	\$ -	\$ -	\$ 3,351	#DIV/0!
505.58000-58.2360 GEFA LOAN 98-L46-WJ INT	\$ -	\$ -	\$ -	\$ 24,049	#DIV/0!
505.58000-58.2370 GEFA LOAN CW00-017	\$ 182	\$ -	\$ 181	\$ 1,183	99%
505.58000-58.2380 GEFA LOAN CWS-RF-0	\$ 107,475	\$ 8,824	\$ 107,476	\$ 113,442	100%
505.58000-58.2385 EQUIPMENT LOANS	\$ 418	\$ -	\$ 417	\$ 4,537	100%
DEBT SERVICE-INTEREST	\$ 2,180,309	\$ 8,839	\$ 2,180,308	\$ 1,751,120	100%

505.59000-61.1000 OPERATING TFR OUT	\$ -	\$ -	\$ -	\$ -	
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TOTAL EXPENDITURES	\$ 7,754,657	\$ 326,118	\$ 6,472,957	\$ 7,093,913	83%
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REVENUE OVER/(UNDER) EXPENDITURES	\$ -	\$ 498,402	\$ 1,015,849	\$ 354,217	
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Cash Balances:	\$4,720,037	Run Rate Analysis:	
LESS: Restricted Budgeted Fund Equity	\$489,507	Average YTD Mo. Exp.	\$539,413
Unrestricted Cash Balances	\$4,230,530	Months of Operating Cash	7.78
LESS: Outstanding P.O.'s	\$33,272		
Available Cash	\$4,197,258		

CITY OF ST. MARYS
REVENUE & EXPENSE REPORT (UNAUDITED)
Jun-12

FINANCIAL SUMMARY		MONTHS COMPLETED				12
		% YEAR COMPLETED				100.00%
540-SOLID WASTE FUND REVENUES	CURRENT BUDGET	CURRENT PERIOD	JUNE YTD 2012	JUNE YTD 2011	% YTD BUDGET	
540.34.4111 RESIDENTIAL REFUSE CHARGE	\$ 961,000	\$ 81,794	\$ 974,569	\$ 983,460	101%	
540.34.4112 COMMERCIAL REFUSE CHARGES	\$ 22,500	\$ 1,835	\$ 22,292	\$ 22,702	99%	
540.34.4190 LATE FEES AND PENALTIES	\$ 21,000	\$ 1,906	\$ 22,607	\$ 23,601	108%	
540.34.9900 OTHER CHARGES	\$ 25,000	\$ 5,625	\$ 61,145	\$ 59,471	245%	
540.36.1000 INTEREST REVENUES	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
540.38.0001 FUND EQUITY	\$ 171,929	\$ 14,327	\$ 171,929	\$ -	100%	
TOTAL REVENUES	\$ 1,201,429	\$ 105,487	\$ 1,252,542	\$ 1,089,234	104%	

540-SOLID WASTE FUND EXPENDITURE SUMMARY	CURRENT BUDGET	CURRENT PERIOD	JUNE YTD 2012	JUNE YTD 2011	% YTD BUDGET
PRSNL SERVICES/BENEFITS	\$ 73,229	\$ 4,357	\$ 71,597	\$ 99,576	98%
PURCHASED/CONTRACTED SVC	\$ 1,101,350	\$ 148,057	\$ 1,061,522	\$ 1,105,250	96%
SUPPLIES	\$ 1,850	\$ 720	\$ 720	\$ -	39%
INTERGOVERNMENTAL	\$ 25,000	\$ -	\$ -	\$ -	0%
DEPRECIATION/AMORTIZATION	\$ -	\$ -	\$ -	\$ 7,419	#DIV/0!
TOTAL SOLID WASTE COLLECTION	\$ 1,201,429	\$ 153,134	\$ 1,133,839	\$ 1,212,245	94%

REVENUE OVER/(UNDER) EXPENDITURES	\$ -	\$ (47,647)	\$ 118,703	\$ (123,011)	0
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Cash Balances:	\$318,560	Run Rate Analysis:	
LESS: Restricted Budgeted Fund Equity	\$171,929	Average YTD Mo. Exp.	\$94,487
Unrestricted Cash Balances	\$146,631	Months of Operating Cash	1.55
LESS: Outstanding P.O.'s	\$0		
Available Cash	\$146,631		

555 - AQUATIC CENTER FINANCIAL SUMMARY	Budget	Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	12Mths	YTD 06/2012 YTD	06/2011 YTD
REVENUE SUMMARY																
CHARGES FOR SERVICES	366,309	98,236	50,178	10,953	-	-	-	-	-	4,837	11,054	61,394	95,865	332,517	332,517	338,637
INVESTMENT INCOME	200	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CONTRIBUTIONS/DONATIONS	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISCELLANEOUS	2,000	429	(82)	1,596	-	-	-	-	-	-	7	131	(49)	2,032	1,948	1,258
OTHER FINANCING SOURCES	6,910	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6,910
TOTAL REVENUES	375,419	98,665	50,096	12,549	-	-	-	-	-	4,837	11,061	61,525	95,816	334,549	334,465	346,805
EXPENDITURE SUMMARY																
PRSNL SERVICES/BENEFITS	193,399	45,150	50,270	5,526	280	(10,655)	(92)	301	1,176	2,113	3,912	14,250	31,521	143,752	143,753	230,641
PURCHASED/CONTRACTED SVC	56,189	922	6,193	7,109	2,497	2,060	2,411	2,659	6,809	4,931	4,368	5,507	5,822	51,288	51,288	19,048
SUPPLIES	125,831	10,653	16,452	9,534	8,652	2,002	9,249	3,694	3,341	4,740	10,525	13,071	28,688	120,601	121,725	127,237
CAPITAL OUTLAY	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
DEPRECIATION/AMORTIZATION	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	83,756
TOTAL AQUATIC CENTER	375,419	56,725	72,915	22,169	11,429	(6,593)	11,568	6,654	11,326	11,784	18,805	32,828	66,031	315,641	316,766	460,682
REVENUE OVER/(UNDER) EXPENDITURES	-	41,940	(22,819)	(9,620)	(11,429)	6,593	(11,568)	(6,654)	(11,326)	(6,947)	(7,744)	28,697	29,785	18,908	17,699	(113,877)

Cash Balances:	\$3,135	Run Rate Analysis:	
LESS: Restricted Budgeted Fd Equity	\$0	Average YTD Mo. Exp.	\$79,192
Unrestricted Cash Balances	\$3,135	Months of Operating Cash	0.03
LESS: Outstanding P.O.'s	\$577		
Available Cash	\$2,558		