



**CITY OF ST. MARYS, GEORGIA**  
**October 15, 2012**

**PRESENTATION**  
**RAIL ROAD CROSSING SAFETY EDUCATION**  
**"AN ENGINEER'S STORY"**  
**Billy Parker, Amtrak Engineer**  
**5:30 p.m.**

**CITY COUNCIL MEETING**  
**6:00 p.m.**

**AGENDA**

- I. **CALL TO ORDER**
- II. **INVOCATION:** *Councilmember Post*
- III. **PLEDGE OF ALLEGIANCE**
- IV. **ROLL CALL** **QUORUM: YES X NO**
- V. **APPROVAL OF MINUTES:** *October 1, 2012 Regular City Council Meeting Minutes*  
*October 1, 2012 Executive Session Minutes*
- VI. **PRESENTATION:**  
**GEORGIA-PACIFIC BUCKET BRIGADE GRANT PROGRAM PRESENTATION:** *Joe Youngblood*  
**S.C.O.R.E. AWARDS:** *June Fischer, Chairwoman*  
**ST. MARYS CONVENTION & VISITORS BUREAU ANNUAL REPORT:** *Barbara Ryan, Chairwoman*  
**NAVY VOLUNTEER RECOGNITION:** *Roger Weaver, Planning Director*  
**POLICE OFFICER COMMENDATIONS:** *Tim Hatch, Police Chief*  
**ST. MARYS EMPLOYEE RESPONSIVE VOLUNTEER EFFORT (S.E.R.V.E.) COMMITTEE UPDATE:** *Nicole Goebel*  
**BOARD APPOINTMENT AND/OR VACANCY**
  1. **Tree Board:** Vacancy
  2. **Board of Ethics:** *(East, Bar Assoc. Appointment) Expiration 10/14/12*

3. **Airport Authority: (Thompson) Vacancy**

VII. **SET CONSENT AGENDA**

VIII. **APPROVAL OF THE AGENDA**

IX. **GRANTING AUDIENCE TO THE PUBLIC:**

X. **OLD BUSINESS:**

- A. **RESOLUTION: Quality Public Education**.....TAB "A"  
To support the Camden County Board of Education's resolution for quality public education

XI. **NEW BUSINESS:**

- A. **GEORGIA DEPARTMENT OF TRANSPORTATION CONTRACT: Rights-of- Way Mowing**  
To authorize the Mayor to sign a contract with the Georgia Department of Transportation in the amount of \$28,953 per year.....TAB "B"
- B. **BUDGET ORDINANCE: Insurance Reimbursement**.....TAB "C"  
To record insurance funds received to cover the loss of a Police Car in the amount of \$3,673
- C. **BUDGET ORDINANCE: Fire Department Grant**.....TAB "D"  
To record approved funds for Fire Department Bunker Gear in the amount of \$5,000
- D. **CAMDEN COUNTY CLINIC MOU**.....TAB "E"  
The proposed MOU will permit the City of St. Marys to continue participating in the Camden County Employee Health Clinic
- E. **US COAST GUARD MOA** .....(POSTPONED).....TAB "F"  
The United States Coast Guard Maritime Safety and Security Team (MSST) is requesting to renew a MOA for the Use and Reservation for use of the St. Marys Police Department Range Facilities on North River Causeway for Operational Compliance Requirements
- F. **FIREFIGHTER POSITIONS**.....TAB "G"  
To seek permission to fill two part time and one full time Firefighter position
- G. **CODE COMPLIANCE INSPECTION REQUEST OF AIRPORT BUILDINGS**.....TAB "H"  
Request by Airport Authority to have City staff inspect various building on the Airport
- H. **WINDING ROAD SCHOOL ZONE TRAFFIC STUDY: Sugarmill Elementary School**  
To authorize the Mayor to contract with an engineering firm to perform the traffic study and school zone improvements for approximately \$10,000.....TAB "I"
- I. **MR. JOHNSON'S REQUEST: 706 Norris Street**.....TAB "J"  
Consideration to waive current connection rates and charge rates in affect at 1998 costs for water and sewer tapping fees

XII. **REPORT OF AUTHORITIES, BOARDS, COMMISSIONS & COMMITTEES:**

- A. **FINANCE DIRECTOR'S REPORT**.....TAB "K"
- B. **CITY CALENDAR**: *City Clerk*

**XIII. REPORT OF MAYOR:**

**XIV. GRANTING AUDIENCE TO THE PUBLIC**

MAYOR AND COUNCIL COMMENTS

CITY MANAGER'S COMMENTS

**XV. EXECUTIVE SESSION:**

**XVI. ADJOURNMENT:**

**CITY OF ST. MARYS, GEORGIA  
CITY COUNCIL MEETING  
October 15, 2012  
6:00 p.m.**

**MINUTES**

The Mayor and City Council for the City of St. Marys, Georgia met for its regular City Council session on Monday, October 15, 2012 in the Council Chamber at City Hall.

**PRESENT WERE:**

Mayor William DeLoughy  
Councilmember Greg Bird  
Councilmember Jim Gant  
Councilmember John Morrissey  
Councilmember Keith Post  
Councilmember Sidney Howell  
Councilmember Nancy Stasinis

**CITY OFFICIALS PRESENT:**

Steven S. Crowell, Jr., City Manager  
Roger Weaver, Planning Director  
Tim Hatch, Police Chief  
Robby Horton, Fire Chief  
Jennifer Brown, Finance Director  
Donna Folsom, HR Director  
Artie Jones, III, Economic Dev. Director  
Marsha Hershberger, Asst. Finance Director

**CALL TO ORDER:**

Mayor DeLoughy called the City Council Meeting to order at 6:00 p.m. Councilmember Post gave the invocation. Mayor DeLoughy led the audience in the pledge of allegiance. Council roll call indicated a quorum of council members present for the meeting.

**APPROVAL OF MINUTES:** *October 1, 2012 Regular City Council Meeting & Executive Session Minutes*

Councilmember Bird moved to approve the October 1, 2012 regular City Council meeting and Executive session minutes. Councilmember Howell seconded the motion. Councilmember Gant noted that Judy Thornal was misspelled it should be "Thurner". Voting was recorded as follows:

**FOR**

Councilmember Bird  
Councilmember Gant  
Councilmember Howell  
Councilmember Morrissey  
Councilmember Post

**ABSTAINED**

Councilmember Stasinis

**PRESENTATION:**

**GEORGIA-PACIFIC BUCKET BRIGADE GRANT PROGRAM PRESENTATION:** *Joel Youngblood, Plant Manager and Randal Morris, Regional Public Affairs Manager Georgia-Pacific*

Mr. Randal Morris presented a check in the amount of \$5,000 to the St. Marys Fire Department, selected among 25 fire units nation-wide to receive a grant. The Fire Department was a recipient of Georgia-Pacific Bucket Brigade Grant award for serving and protecting their community.

Mr. Joel Youngblood commented that he has been directly involved with the Fire Department on numerous occasions for drills at the plant, and would be willing to participate again at any time. Two weeks ago, the Department participated in the Safety for Life Program with Georgia-Pacific employees and their families.

Fire Chief Robby Horton thanked Georgia-Pacific for being good neighbors and partners by allowing the Fire Department to walk through their buildings anytime to make certain there are no problems. The Grant allows the Department to purchase turnout gear for our volunteer force.

**S.C.O.R.E. AWARDS:** *June Fischer, Chairwoman S.C.O.R.E. Counselors to America's Small Business*

Ms. June Fischer presented two local business owners awards on behalf of S.C.O.R.E. and new business owner Andrew Lindsay for total performance. Kevin Dalton, Dalton Signs and Greg Lockhart, Camden Printing were recognized for assisting Mr. Lindsay with public relations methods for his businesses growth.

**ST. MARYS CONVENTION & VISITORS BUREAU ANNUAL REPORT:** *Barbara Ryan, Chairwoman*

Ms. Barbara Ryan introduced the Board of Directors present at the meeting and presented the CVB's yearly update on accomplishments; statistics; economic impact; responsibilities; events and marketing initiatives. A copy of the report is attached as part of the official minutes.

**NAVY VOLUNTEER RECOGNITION:** *Roger Weaver, Planning Director*

Mr. Roger Weaver presented certificates of recognition to Naval Branch Health Clinic Kings Bay personnel who contributed their time and efforts in the refurbishment of the Toonerville Trolley Building. The contributors are as follows:

Samantha N. Fisher, HM1	Joshua B. Gannon, HM2
Mason A. Harrell, ET2	Sklyer E. Holt, HM3
Crystal Jacques, HN	Brian J. Kennedy, HR
Grigoriy Malyshev, HM3	Christopher A. Perry, HA
Siviquallie O. Richardson, HM2	Ronaldo Sierra-Rivera, HM3
Sou Thao, HM3	Demonterio J. Tisdale, HM3

**POLICE OFFICER COMMENDATIONS:** *Tim Hatch, Police Chief*

Chief Hatch recognized St. Marys Police Department Corporal Todd Isernhagen and Officer Arron Campbell for life saving actions after a domestic encounter when an individual left the scene and threatened suicide. The officers were able to assess the situation and rapidly develop a plan. Their quick thinking, adaptability to a changing situation, restraint and courage

in the face of a potentially lethal threat served to resolve this incident in a safe and effective manner.

**ST. MARYS EMPLOYEE RESPONSIVE VOLUNTEER EFFORT (S.E.R.V.E.) COMMITTEE UPDATE:**

*Nicole Goebel*

Ms. Nicole Goebel presented an update on the founding of the S.E.R.V.E. Committee comprised of City employees who volunteer their own time to help citizens and the community where needed. The Committee completed a school supply drive and landscape cleanup at a citizen's home with several others planned in the future. A copy of the report is attached as part of the official minutes.

Mayor DeLoughy thanked Boy Scout Troop 318 who weeded, planted and cleaned the St. Marys Binational Peace Garden. This is the fourth time that the Scouts and their leaders have donated their time, funds and efforts to making the Peace Garden a source of on-going pride for our community.

Mayor DeLoughy announced the Ralph Bunche Football Game that will be held on November 3<sup>rd</sup> at Howard Gilman Memorial Stadium in Kingsland.

**BOARD APPOINTMENT AND/OR VACANCY**

**1. Tree Board:** Vacancy

Councilmember Stasinis nominated Jerry Brumbelow to the Tree Board. Councilmember Bird seconded the motion. Voting was unanimous in favor of the motion.

**2. Board of Ethics:** *(East, Bar Assoc. Appointment) Expiration 10/14/12*

**3. Airport Authority:** *(Thompson) Vacancy (ADDED)*

Mayor DeLoughy announced the vacancy on the Board of Ethics and Airport Authority.

**SET CONSENT AGENDA (\*):**

Councilmember Stasinis moved to approve the consent agenda as New Business items B, C, D, F and H. Councilmember Gant seconded the motion. Voting was unanimous in favor of the motion.

**APPROVAL OF THE AGENDA:**

Councilmember Post motion to approve the agenda as presented. Councilmember Morrissey seconded the motion. Voting was unanimous in favor of the motion.

**GRANTING AUDIENCE TO THE PUBLIC:**

Phil Jones, 201 Catherine Street: Impressed with Railroad Days and Theatre by the Trax facility and productions.

**OLD BUSINESS:**

**A. RESOLUTION: *Quality Public Education***

To support the Camden County Board of Education's resolution for quality public education

Mayor DeLoughy read the resolution, and a copy is attached as part of the minutes.

Councilmember Morrissey made a motion to accept the resolution as stated.

Councilmember Post seconded the motion. Voting was unanimous in favor of the motion.

**NEW BUSINESS:**

**A. GEORGIA DEPARTMENT OF TRANSPORTATION CONTRACT: *Rights-of-Way Mowing***

To authorize the Mayor to sign a contract with the Georgia Department of Transportation in the amount of \$28,953 per year

Councilmember Gant moved to approve the Georgia Department of Transportation contract. Councilmember Morrissey seconded the motion. Council discussed the expense of the area to maintain; whether the amount covers the total costs; future Council discussions on how often the City services were provided throughout the year; state semiannual mowing schedule; the growing season; and the contracts renewal. The City Manager commented that the difference in costs has not been determined because it would depend on how often it is done and to what degree or level of services is provided. Voting was unanimous in favor of the motion.

**B. BUDGET ORDINANCE (\*): *Insurance Reimbursement***

To record insurance funds received to cover the loss of a Police Car in the amount of \$3,673

Councilmember Stasinis moved to approve the Budget Ordinance to record insurance reimbursement of \$3,673. Councilmember Gant seconded the motion. Voting was unanimous in favor of the motion.

**C. BUDGET ORDINANCE (\*): *Fire Department Grant***

To record approved funds for Fire Department Bunker Gear in the amount of \$5,000

Councilmember Stasinis moved to approve the Budget Ordinance to record the Fire Department Grant in the amount of \$5,000. Councilmember Gant seconded the motion. Voting was unanimous in favor of the motion.

**D. CAMDEN COUNTY CLINIC MOU (\*):**

The proposed MOU will permit the City of St. Marys to continue participating in the Camden County Employee Health Clinic

Councilmember Stasinis moved to approve the Camden County Clinic MOU.

Councilmember Gant seconded the motion. Voting was unanimous in favor of the motion.

**E. US COAST GUARD MOA (POSTPONED)**

The United States Coast Guard Maritime Safety and Security Team (MSST) is requesting to renew a MOA for the Use and Reservation for use of the St. Marys Police Department Range Facilities on North River Causeway for Operational Compliance Requirements

**F. FIREFIGHTER POSITIONS (\*):**

To seek permission to fill two part time and one full time Firefighter position

Councilmember Stasinis moved to approve the Firefighter positions. Councilmember Gant seconded the motion. Voting was unanimous in favor of the motion.

**G. CODE COMPLIANCE INSPECTION REQUEST OF AIRPORT BUILDINGS**

Request by Airport Authority to have City staff inspect various building on the Airport

The City Manger stated that an external inspection was completed by the Planning Director and there was no reason to go further. He suggested discussing the inspection at the joint meeting. The City Manager further stated that if we were not going to do it why pay the attorney to answer the question, unless it is directed by Council. Council discussed obtaining an analysis on whether a legal opinion is necessary on our boundaries, the request coming from the Authority Board, not an individual member and inspections conducted by the state fire marshal and Federal Aviation Administration. The joint meeting with the Airport Authority and Council was announced on October 24<sup>th</sup> at 3:30 p.m. in City Hall Council Chambers. After much discussion, no official action was taken at this time.

**H. WINDING ROAD SCHOOL ZONE TRAFFIC STUDY (\*): *Sugarmill Elementary School***

To authorize the Mayor to contract with an engineering firm to perform the traffic study and school zone improvements for approximately \$10,000

Councilmember Stasinis moved to approve the Winding Road School Zone Traffic Study. Councilmember Gant seconded the motion. Voting was unanimous in favor of the motion.

**I. MR. JOHNSON'S REQUEST: *706 Norris Street***

Consideration to waive current connection rates and charge rates in affect at 1998 costs for water and sewer tapping fees

The Planning Director stated that Mr. Johnson started construction of the residence in 1998 for his mother, and paid all fees in place at that time. Due to varying financial conditions that Mr. Johnson and his family incurred from that date to and through the current recession, he was unable to finish the work until now. In 1998 he acquired and paid fees current at that time for capital recovery, etc., for the house under construction. Almost immediately after that, he transferred the already paid 'fees' to his sister for her to use on a new legally subdivided parcel carved out from the parcel where the house was under construction. Transfer of these 'fees' meant that there were no paid 'fees' for the house under construction. According to Mr. Johnson, he was told by someone on staff at that time that he would be able to pay the same fee as his sister. If construction would have continued in a timely manner,

this would have been possible. However, due to the delay in completing the work, this was not done until now. In the interim, fees have gone up, and new fees added that would require him to pay an additional fee of \$12,355. The building permit had lapsed, but he has obtained and paid for an updated building permit for the remaining work. After intensive review of existing documents, Planning Staff recommends that Mr. Johnson pay the all fees in effect at this time based on the current fee schedule. There are no provisions in the ordinances or bond documents that will permit this request to waive or roll back any fees to be approved.

Ms. Lynne Myers, 706 Norris Street addressed Council relative to her payment of \$1,500 for a tap fee on a lot, but was forced to move. Since then, she applied to place her trailer on a lot adjacent to her brothers. Since a deposit remained on the books for her brother's tap fee, Ms. Myers was given the option of using his connection fee rather than pay for a new one. Subsequently, Ms. Myers was told that once her brother's house was completed, he could pay for a connection at the same price. At that time, there was no way for her to know that the fee would have been as expensive as they are now. Had she known, she would have purchased her own tap. They are trying to get their mother into the home under construction but the fee is too expensive.

Councilmember Bird made a motion to reduce the amount in something agreeable with both the requester and the City. Councilmember Bird withdrew the motion. Council discussed a reduction in fees; possibly waiving fees due to the economy; five years of phased payments and not setting precedence.

Councilmember Bird moved to set the fee at \$6,000 to be paid over a period of time. The motion died for lack of second.

Councilmember Gant made a motion to the fee be as recommended for \$12,355 but could be paid not over a maximum of up to five years. Councilmember Stasinis seconded the motion. Voting was unanimous in favor of the motion.

#### **REPORT OF AUTHORITIES, BOARDS, COMMISSIONS & COMMITTEES:**

##### **A. FINANCE DIRECTOR'S REPORT:**

The Finance Director presented the 2-month financial report on revenues and expenditures for the General, Tourism, SPLOST, Water & Sewer, Solid Waste, and Aquatic Center Funds which were at a plus, partially due to the capital improvements. A copy of the report is attached as part of the official minutes.

##### **B. CITY CALENDAR: *City Clerk***

The City Clerk announced the upcoming events, activities and early/advanced voting dates for the last two weeks in October and first week in November.

#### **REPORT OF MAYOR:**

- Attended the Quarterly Town Hall meeting, and citizens had the ability to participate virtually with questions

- The City's Goals and Objectives meeting is scheduled, as well as the Water and Sewer meeting
- The Rock Shrimp Festival was held on Saturday, which was a big success
- Tomorrow is the Scare Crow Stroll downtown
- Today a tour and meeting was held with Coastal Regional Commission (CRC) on potential grants at Orange Hall
- A Special Purpose Local Option Sales Tax (SPLOST) meeting was held today to present proposals on the tier one county-wide projects that come off the top. The next meeting is scheduled on October 31<sup>st</sup> at 9:00 a.m. at Emergency Management Center in Kingsland. Council scheduled a meeting to discuss the SPLOST list on October 23<sup>rd</sup> at 4:30 p.m. in City Hall Council Chambers.

**GRANTING AUDIENCE TO THE PUBLIC:**

There were no further comments or questions from the public.

**MAYOR AND COUNCIL COMMENTS:**

Councilmember Bird commented that a hayride is available during the Scarecrow Stroll for those who wish to participate. The water and sewer cost in 1998 was \$1,500 and today over \$12,000 for an increase of over 800% in twelve years. It is a tremendous impact to those wanting to build a home. There are many challenges coming our way from the projected growth where a tremendous amount of money was spent. What we do not want to do is stymie any kind of growth because of the fees.

Councilmember Morrissey commended everybody on the employee health fair, which was well attended and very positive responses were received from a number of employees.

Nicole Goebel also publishes the employee newsletter and does an excellent job. Rock Shrimp Festival was very busy for those working the booths. There was a great turnout and it was a big success.

Councilmember Post commented that along with Wounded Warriors Day on Saturday the 3<sup>rd</sup>, is the Annual WWII Submarine Veterans Memorial. The Memorial Ceremony is on the base Friday, November 2<sup>nd</sup>. There will be close to 250 people in attendance at both events with 30 registered veterans. Cumberland Inn and Suites is the host hotel. Veterans will be seen around town with their submarine veteran's license plates, banners, flags and vests. When you see them, please welcome them to St. Marys.

Councilmember Morrissey commented that a presentation was given by Mr. Billy Parker, Senior Analyst for Operating Practices On Railroad Safety at Crossings and shared very moving experiences as a conductor. He suggested that the school system take advantage of the program.

**CITY MANAGER'S COMMENTS:**

- Opportunity to attend the International City/County Manager's Association Conference
- Much of the work has begun on City Hall
- Spent a lot of time gathering and preparing the information on the utility work for the presentation

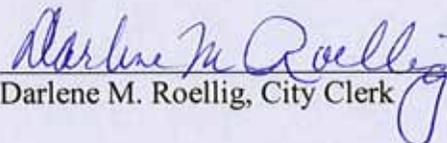
**EXECUTIVE SESSION:**

There was no "Executive Session" at this time.

**ADJOURNMENT:**

Councilmember Bird moved for adjournment. Councilmember Stasinis seconded the motion. Mayor DeLoughy declared the meeting adjourned at 7:42 p.m.

Respectfully submitted,

  
Darlene M. Roellig, City Clerk



**S.E.R.V.E. is a group of City employees that volunteer their free time to help those in need and to better the community.**

- The name "S.E.R.V.E." (St. Marys Employee Responsive Volunteer Effort) was created and voted on by the employees. (Amy Peeples in Finance came up with the name.)
- The logo (above) was designed by Billy Walker in the Fire Department.
- Projects done quarterly.

#### **Projects we've done:**

- School supply drive that helped out the Cumberland Oaks Back to School Jamboree, as well as the CCAR Staff the Bus Event.
- Saturday, October 6th we helped a citizen clean her fence that had been taken over by bushes and vines to the point where she couldn't see around a curve when backing out of her drive way. (Below are pictures from the event.)

#### **Future projects:**

- Possibly putting together a Relay for Life Team of City Employees
- If anyone knows someone in need of yard work done that lives in the City limits of St. Marys, we're looking to help those that financially and/or physically can not do the work themselves. (They can email us at [SERVE@stmarysga.gov](mailto:SERVE@stmarysga.gov) or click on the S.E.R.V.E. link under the Government tab on the City's website.)



Volunteers: Scott Dubois, Rindy Howell, Renee Coakley, and Nicole Goebel



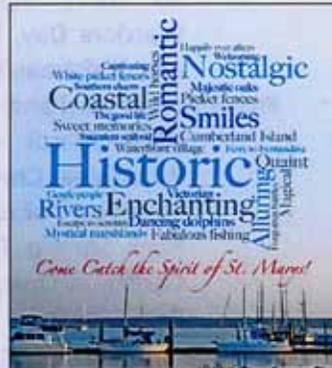
Before



After

### Marketing Initiatives

- Implemented marketing plan actions with advertising in the following: Macon Telegraph, Atlanta Journal Constitutional, Oconee Leader, Atlanta Magazine, Georgia Magazine, Florida Times Union, ValueClick Media (targeted internet audiences on sites like TLC, WebMD, Investopedia, SchoolFamily.com, etc. using optimization technology), Jacksonville Symphony Orchestra's 2011 "Encore" program, Georgia Coast Travel Assn brochure, St. Marys Magazine, Jacksonville International Airport kiosks, Brown's Guide, Chamber Relocation Guide & MapTech Cruising Guide
- Billboard deployed at I-95 Exit 26 to capitalize on the strength of the I-95 corridor (10/24/11 -4/22/12)
- Implemented QR Code technology for website & dining options
- New tourism video shot throughout the year (Editing/production to actualize in FY2013)
- Lodging book highlighting packages & specials/ Dining menu book
- Secured Southeast Tourism Society "Top 20 Events" designation for DMA Mardi Gras & Kiwanis Independence Day Festivals resulting in free advertising in up to 1,600 media mediums
- Continued use of Stakeholder & Catch the Spirit marketing campaign and Visitor Bookmarks
- Continued advertorial submissions to publications (EMC Georgia Magazine, Atlanta Magazine, Southern Living, etc.)
- Launch of Mobile website completed



### How we are funded?

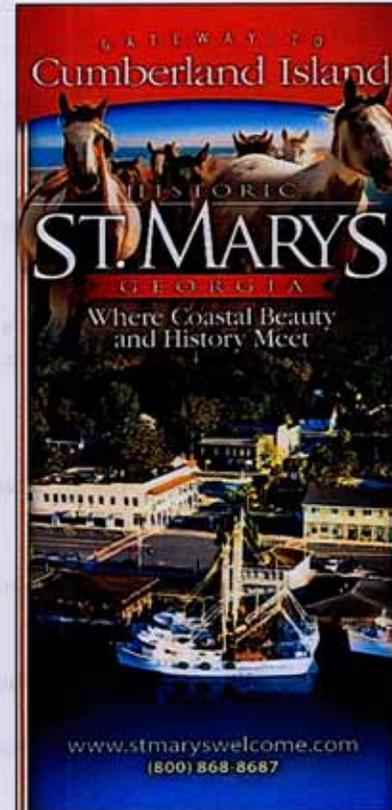
- Primarily by the 6% local occupancy tax  
**Hotel / Motel Tax Statistics**
  - FY07- \$124,931      • FY08- \$138,158      • FY09- \$113,598
  - FY10- \$104,338      • FY11- \$115,560      • FY12- \$109,377
- Gift Sales, Daily History Tours, Motor-coach Step-on Guide Services, Possible Grants, Fundraisers, Donations, Special Events



### St. Marys Convention and Visitors Bureau

Yearly Update 10/2012

Prepared by: Barbara Ryan, Chairperson  
 Angela Wigger, Tourism Director



### CVB Authority Mission:

To encourage, develop, and expand tourism within the city to the benefit of the economy; to advise and recommend the city on plans for development of tourism; to promote public interest in tourism; and to assist in coordination of events relating to promotions, tourism, and group travel.

### CVB Board of Directors:

Barbara Ryan, Chairperson  
 Jolene Haney, Vice-Chairperson  
 Dave Phillips, Secretary  
 Mardja Gray, Jerry Lee, Mary Neff,  
 John Carroll, Kevin Berry,  
 Councilmember Nancy Stasinis

St. Marys CVB/  
 St. Marys Welcome Center  
 111 Osborne Street  
 912.882.4000

- [www.stmaryswelcome.com](http://www.stmaryswelcome.com)
- [Facebook.com/StMarysWelcome](https://www.facebook.com/StMarysWelcome)
- [Twitter.com/StMarysWelcome](https://twitter.com/StMarysWelcome)
- [Visitcoastalgeorgia.org/our-communities/st-marys-cumberland-island](http://visitcoastalgeorgia.org/our-communities/st-marys-cumberland-island)
- [Exploregeorgia.org/Georgia/Attractions/St-Marys/400577](http://exploregeorgia.org/Georgia/Attractions/St-Marys/400577)
- <http://pinterest.com/stmaryswelcome>
- <http://www.youtube.com/user/StMarysWelcomeCenter?feature=mhee>

## Accomplishments & Statistics

### Welcome Center

2009/2010 (Jul '09-Jun '10)	11,732 visitors
2010/2011(Jul '10 –Jun '11)	14,046 visitors *new location 2/2011
2011/2012(Jul '11 – Jun '12)	17,794 visitors

### Orange Hall

2009/2010 (Jul '09-Jun '10)	3,317 visitors
2010/2011(Jul '10 –Jun '11)	3,596 visitors
2011/2012(Jul '11 – Jun '12)	2,950 visitors

- FY 2010-2011 Balance of \$8,926 (audited)
- FY 2011-2012 Balance of -\$3,983 (final county bed tax not applied & audit pending)
- Coordination of volunteers to supplement downtown tours, assist in greeting guests, and assist with events and projects
- Assisted in development & planning of the St. Marys Peace Garden including sign creation, reception, launch date and promotion of site
- Recertified as a Georgia Regional Visitor Information Center
- Director attended Tourism Day at the Capital, Georgia Association of CVB's Annual Winter Meeting, Ga. Regional Visitor Information Center Conference, Georgia on My Mind event and Governor's Tourism Conference to keep abreast of latest trends & networking
- Support /assistance with accommodations, information, dining arrangements, tours, and/or hosted events for groups such as, the Bike Ride Across Georgia event, On-the-Go Girls, Jaguar Club, Blount Small Ship Adventures cruises, Coastal Bicycle Touring Club, Epworth by the Sea, etc.
- Facilitated the placement of and highlighted in editorial/ad features in media outlets including Travel Channel, Florida Times Union, Georgia Magazine, Atlanta Magazine, CNN and more
- Presentations/community education to Kings Bay Rotary Club, Kiwanis Club, Camden Leadership, St. Marys 101, Curves, Subase Group 10 VIP Tour
- Assisted in the planning, promotion, and execution of the GMA's 2012 Heart & Soul Tour
- Assisted in the planning of multiple Lovetown, USA events and served as a liaison, promoting St. Marys locations & staff to network staff for filming
- Active with Team Camden, Downtown Merchants Association, DDA, Georgia Coast Travel Association, and Cumberland Island Advisory positions
- Grew our Facebook followers to over 1,300 (300 in March 2011)
- Created Pinterest pages & YouTube channel showing off our beautiful region
- Hosted numerous travel writers fostering exposure opportunities both current & future

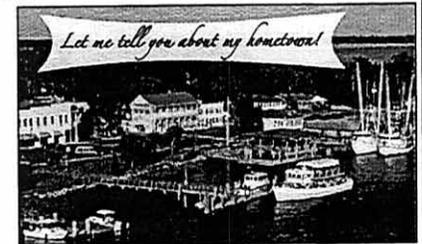
## Economic Impact of Tourism to Camden County

(Most current Tourism figures from GDEcD)

- Generated 740 jobs
- \$73.95 million in direct tourist spending  
(On an average day in Camden County, \$202,602 is spent on tourism related expenses)
- Created \$2.7 million in state tax revenue
- Created \$2.18 million in local tax revenues

## Responsibilities

- Marketing through social media campaigns, newsletters, web & blog updates
- Media buys in appropriate marketing mediums, as decided by authority board, to sustain and increase economic growth in tourism
- Management of St. Marys Welcome Center and Orange Hall staff
- Works with partners on developing deals and promoting existing product (special rates and coupons to area hotels, attractions, restaurants and shops)
- Organization and promotion of:
  - Six Starry Nights music in the park events, Wounded Warriors Day, National Trails Day (Rivers are Trails, Too!), and Christmas Tour of Homes
- Promotion of local and regional events, such as:
  - DMA Mardi Gras Celebration, Spring Praise Festival, Woodbine Crawfish Festival, T&G Fun in the Sun Expo, Kiwanis 4<sup>th</sup> of July Festival, Kingsland Catfish Festival, Kiwanis Rock Shrimp Festival, DMA Hay Days Events, Merchants Christmas Open House, White Lighting, and Christmas in the Park
- Management, updating, and/or creation of media, brochures, video, handouts, advertising placement, and web content
- Education of community groups and businesses on tourism initiatives and attractions & Familiarization Tours for industry partners
- Group & Individual marketing of the area and hosting of group events
- Required monthly and annual reports and financial responsibilities



**THE CITY OF ST. MARYS' RESOLUTION IN SUPPORT OF CAMDEN  
COUNTY BOARD OF EDUCATION FOR QUALITY PUBLIC EDUCATION**

**WHEREAS**, the City of St. Marys supports Camden County Board of Education's belief that a system of quality public education is one of the essential foundations of America's past, current, and future greatness; and

**WHEREAS**, the City of St. Marys supports Camden County Board of Education belief that quality public education for every child, regardless of heritage or circumstance, is the key to equality, freedom, and the realization of individual potential; and

**WHEREAS**, the City of St. Marys supports Camden County Board of Education belief that without quality public education a great divide will exist between the educated and the uneducated, corresponding to a divide between the prosperous and the impoverished; and

**WHEREAS**, the state of Georgia's economic condition has resulted in a significant decline in state funding for the public schools that serve the educational needs of over ninety percent of Georgia's children; and

**WHEREAS**, this severe funding challenge has caused Camden Schools to experience ongoing increases in class sizes, fewer instructional resources, reduced compensation for teachers due to four consecutive years of employee furloughs and reduced work schedules; and

**WHEREAS**, advocates for a system of school vouchers, state-approved charter schools, and other educational options that divert public school funds away from local community schools support the operation of private or for-profit charter schools; and

**WHEREAS**, the erosion of financial support for public education serves to deepen the inequalities and diminish the opportunities for every Georgia child to be well-educated, achieve the American dream, and contribute to this nations greatness; and

**WHEREAS**, the City of St. Marys opposes the state's establishment of a separate system of state-authorized public charter schools that are funded through a funding formula that unilaterally takes critically needed funds from local public school districts and redirects them to the state-controlled charter schools, thereby further debilitating the significantly underfunded existing system of funding for public education for all Georgia students; now, therefore;

**BE IT RESOLVED**, that the City of St. Marys urges the Governor and State Legislators to commit to adequately fund quality public school education for all K-12 students in Camden County and throughout Georgia; to acknowledge the countless, unheralded successes of public schools in the state; to cease efforts to erode local control of public schools to continuously improve; and

**BE IT FURTHER RESOLVED**, that the City of St. Marys does hereby request that voters of the State of Georgia oppose the Constitutional amendment relative to the state approval of charter schools, which will be on the November 6, 2012 General Election ballot; and

**BE IT FURTHER RESOLVED**, that the City of St Marys City Council authorizes and directs the City Clerk to transmit an official copy of this resolution to the Governor, appropriate State Representatives and Senators, the State Board of Education, Georgia Department of Education, and the Camden County Board of Education; and

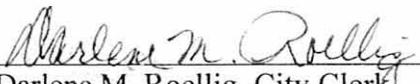
**NOW, THEREFORE, BE IT RESOLVED.**

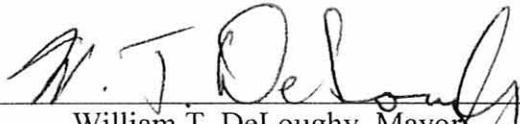
**THIS RESOLUTION WAS ADOPTED IN LAWFUL ASSEMBLY OF THE CITY OF ST. MARYS, GEORGIA AND SPREAD UPON THE OFFICIAL MINUTES.**

*APPROVED BY Mayor and Council of the City of St. Marys on this 15<sup>th</sup> day of October, 2012.*

**ATTEST:**

**CITY OF ST. MARYS:**

  
\_\_\_\_\_  
Darlene M. Roellig, City Clerk

  
\_\_\_\_\_  
William T. DeLoughy, Mayor

The following is an overview of the City's revenue and expenditures for the month ending August 31, 2012, which is the second month of fiscal year FY2013. All reports are on a cash basis.

### **General Fund:**

Total revenue for the General Fund was \$618,014 plus \$9,258 of allocated budgeted fund equity for a total of \$627,272. Total year to date expenditures as of 08/31/12 was \$1,445,559 for a shortfall of \$(818,287). Available cash balance as of 08/31/12 was \$3,262,885.

### **Tourism**

Total revenue for Tourism fund was \$20,753. Total year to date expenditures as of 08/31/12 was \$23,430 for a shortfall of \$(2,677).

### **SPLOST**

To date we have received SPLOST revenue of \$114,172 plus interest of \$5 for total revenues of \$114,177. Total year to date expenditures as of 08/31/12 was \$46,211 for a revenue over expenditures balance of \$67,966. This is a reimbursement fund which will net to zero at the end of the fiscal year.

### **Water/Sewer Fund**

Total revenue for the Water/Sewer fund was \$1,089,934. Total year to date expenses as of 08/31/13 was \$944,721 for a revenue over expenditures balance of \$145,213. Available cash balance as of 08/31/12 was \$4,259,829.

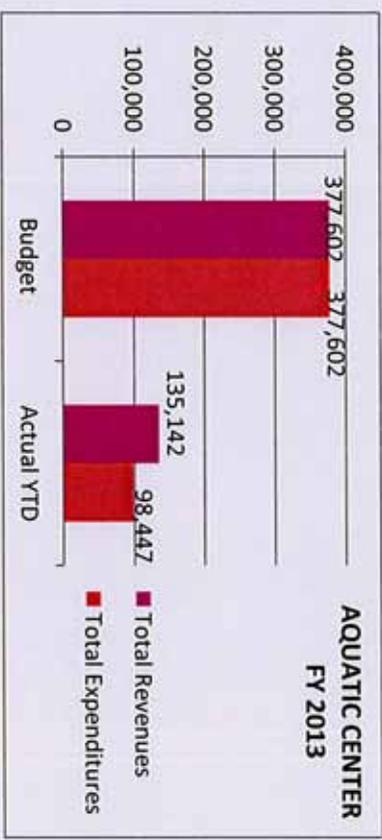
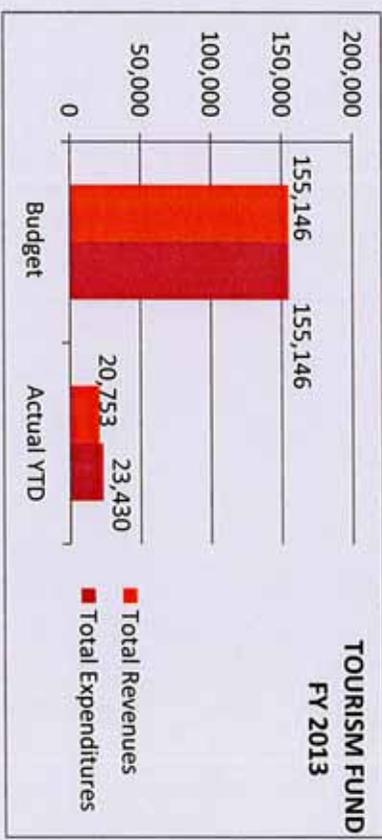
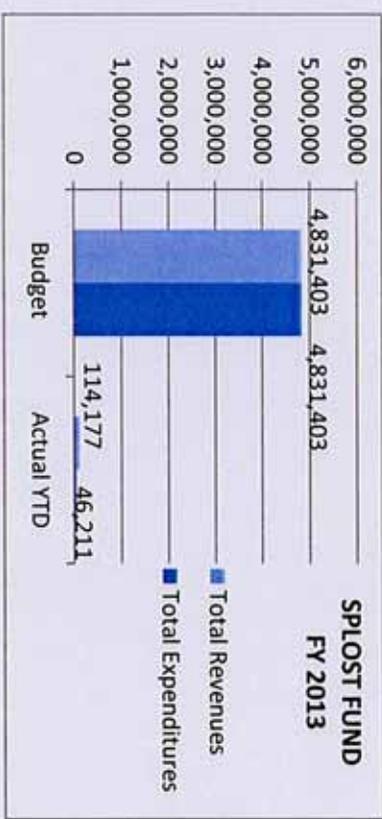
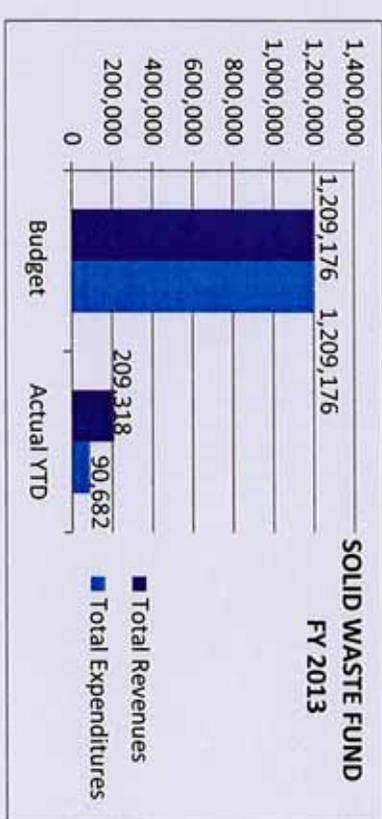
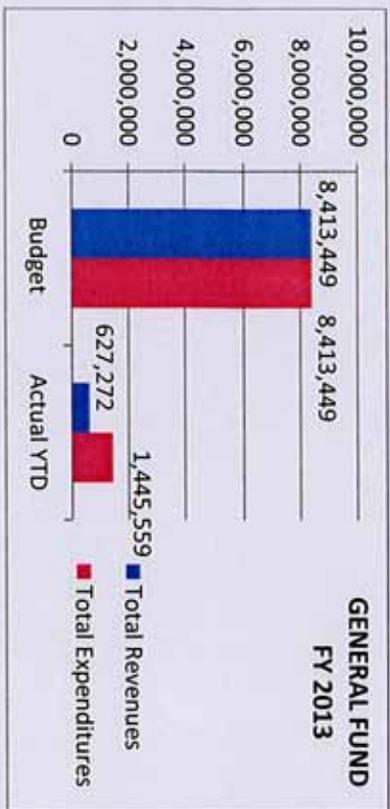
### **Solid Waste Fund**

Total revenue for the Solid Waste fund was \$209,318 which includes budgeted fund equity of \$26,613. Total year to date expenditures as of 08/31/12 was \$90,682 for a revenue over expenditures balance of \$118,636. Available cash balance as of 08/31/12 was \$172,508.

### **Aquatic**

Total revenue for the Aquatic Center was \$135,142. Total year to date expenditures as of 08/31/12 was \$98,447 for a revenue over expenditures balance of \$36,695.

YTD 08/31/2012 Month Reported



**CITY OF ST. MARYS**  
**REVENUE & EXPENSE REPORT (UNAUDITED)**

**Aug-13**

MONTHS COMPLETED					2
% YEAR COMPLETED					16.67%
<b>FINANCIAL SUMMARY</b>					
<b>100-GENERAL FUND</b>	<b>CURRENT</b>	<b>CURRENT</b>	<b>AUGUST YTD</b>	<b>AUGUST YTD</b>	<b>% YTD</b>
<b>REVENUES</b>	<b>BUDGET</b>	<b>PERIOD</b>	<b>2012</b>	<b>2011</b>	<b>BUDGET</b>
100.31.1100 REAL PROP CURRENT YEAR	\$ 2,597,400	\$ 1,266	\$ -	\$ -	0%
100.31.1190 OVERPAYMENTS/ADJUST TAXES	\$ -	\$ 38	\$ 165	\$ -	#DIV/0!
100.31.1205 2005 PROP TAX COLL	\$ -	\$ -	\$ -	\$ -	
100.31.1207 2007 PROP TAX COLL	\$ -	\$ -	\$ -	\$ -	#DIV/0!
100.31.1208 2008 PROPERTY TAX	\$ 5,000	\$ 31	\$ 2,577	\$ 4,128	52%
100.31.1209 2009 PROPERTY TAX	\$ 10,000	\$ 1,158	\$ 5,117	\$ 5,301	51%
100.31.1210 2010 PROPERTY TAX	\$ 20,000	\$ 1,720	\$ 5,777	\$ 10,006	29%
100.31.1211 2011 PROPERTY TAX	\$ 55,000	\$ 2,736	\$ 13,020	\$ -	24%
100.31.1310 MOTOR VEHICLE	\$ 190,000	\$ 19,559	\$ 35,102	\$ 33,495	18%
100.31.1320 MOBILE HOME	\$ 6,000	\$ 60	\$ 557	\$ 26	9%
100.31.1391 RAILROAD TAX	\$ 2,500	\$ -	\$ -	\$ -	0%
100.31.1600 REAL ESTATE TRANSFER TAX	\$ 6,500	\$ 1,911	\$ 2,288	\$ 592	35%
100.31.1610 RECORDING INTANGIBLE TAX	\$ 40,000	\$ 3,904	\$ 6,285	\$ 4,536	16%
100.31.1710 GA POWER FRANCHISE TAX	\$ 750,000	\$ -	\$ -	\$ -	0%
100.31.1711 OKEF ELEC FRANCHISE TAX	\$ 51,750	\$ -	\$ -	\$ -	0%
100.31.1730 GAS FRANCHISE TAX	\$ 20,000	\$ -	\$ -	\$ -	0%
100.31.1750 CABLE TV FRANCHISE TAX	\$ 96,500	\$ -	\$ -	\$ -	0%
100.31.1760 TELEPHONE FRANCHISE TAX	\$ 24,000	\$ 6,106	\$ 6,116	\$ 6,026	25%
100.31.3100 LOCAL OPT SALES AND USE	\$ 1,950,000	\$ 152,027	\$ 312,036	\$ 334,277	16%
100.31.4200 ALCOHOLIC BEVERAGE EXCISE	\$ 210,000	\$ 18,813	\$ 38,595	\$ 34,272	18%
100.31.6200 INSURANCE PREMIUMS (1%)	\$ 810,000	\$ -	\$ -	\$ -	0%
100.31.6300 FINANCIAL INSTITUTIONS	\$ 27,000	\$ -	\$ -	\$ 1,944	0%
100.31.9100 PENALTY AND INTEREST	\$ 75,000	\$ 1,673	\$ 8,414	\$ 6,658	11%
100.31.9500 FIFA LEGAL/PROCESS FEES	\$ -	\$ -	\$ -	\$ -	#DIV/0!
100.32.1100 BEER/WINE LIC	\$ 85,000	\$ 4,575	\$ 4,575	\$ 2,750	5%
100.32.1200 GENERAL BUSINESS LIC	\$ 125,000	\$ 1,553	\$ 2,345	\$ 1,702	2%
100.32.1220 BUSINESS LIC INSURANCE	\$ 22,000	\$ -	\$ -	\$ 75	0%
100.32.2100 BUILDING PERMITS	\$ 65,000	\$ 3,312	\$ 7,245	\$ 7,750	11%
100.32.2210 ZONING FEES	\$ 4,000	\$ 1,070	\$ 1,470	\$ 1,950	37%
100.32.2211 LAND-DISTURBING PERMITS	\$ 500	\$ -	\$ -	\$ -	0%
100.32.2230 SIGN PERMITS	\$ 3,000	\$ 100	\$ 250	\$ 1,250	8%
100.32.3200 GAMING FEES	\$ 1,500	\$ -	\$ -	\$ -	0%
100.32.3910 PLAN REVIEW FEES	\$ 15,000	\$ 805	\$ 1,863	\$ 1,379	12%
100.34..... COPIES SOLD - ADMIN	\$ 13,700	\$ 1,876	\$ 4,432	\$ 3,297	32%
100.34.1910 QUALIFYING FEES	\$ -	\$ -	\$ -	\$ 1,620	#DIV/0!
100.34.4212 NSF FEES	\$ 120	\$ -	\$ -	\$ -	0%
100.34.....REVENUES-ORANGE HALL	\$ 9,100	\$ 579	\$ 1,379	\$ 1,361	15%
100.34.7500 PROGRAM INCOME - SENIORS	\$ 7,000	\$ 471	\$ 963	\$ 1,265	14%
100.34.9100 CEMETERY FEES	\$ 20,000	\$ 2,563	\$ 3,623	\$ 4,794	18%
100.34.9900 ADMIN. FEES - TOURISM	\$ 3,600	\$ 300	\$ 600	\$ 600	17%

**CITY OF ST. MARYS**  
**REVENUE & EXPENSE REPORT (UNAUDITED)**  
**Aug-13**

MONTHS COMPLETED					2
% YEAR COMPLETED					16.67%
<b>FINANCIAL SUMMARY</b>					
<b>100-GENERAL FUND</b>	<b>CURRENT</b>	<b>CURRENT</b>	<b>JULY YTD</b>	<b>JULY YTD</b>	<b>% YTD</b>
<b>REVENUES</b>	<b>BUDGET</b>	<b>PERIOD</b>	<b>2012</b>	<b>2011</b>	<b>BUDGET</b>
100.34.9902 ADMIN.FEES - MULTIGRANT	\$ -	\$ -	\$ -	\$ -	#DIV/0!
100.34.9910 ADMIN. FEES - SPLOST	\$ 5,500	\$ 1,382	\$ 2,793	\$ 2,574	51%
100.35..... COURT FINES/FEES	\$ 386,700	\$ 42,835	\$ 66,395	\$ 72,256	17%
100.35.1300 LIBRARY FINES/COLLECTIONS	\$ 4,500	\$ 513	\$ 981	\$ 1,047	22%
100.36.1000 INTEREST EARNED	\$ 8,500	\$ 518	\$ 1,278	\$ 2,016	15%
100.37.2000 ORANGE HALL DONATION	\$ 100	\$ 2	\$ 2	\$ -	2%
100.38.0001 FUND EQUITY	\$ 55,550	\$ 4,629	\$ 9,258	\$ -	17%
100.38.1000 RENTAL INCOME	\$ 295,000	\$ 28,158	\$ 53,015	\$ 48,615	18%
100.38.1010 SPECIAL EVENTS RENTAL	\$ 7,000	\$ 963	\$ 2,313	\$ 700	33%
100.38.9010 MISCELLANEOUS INCOME	\$ 20,000	\$ (4,648)	\$ 13,145	\$ 10,269	66%
100.38.9020 SHARED SVC SOL/W & SPLOST	\$ 75,000	\$ 13,298	\$ 13,298	\$ 17,809	18%
100.38.9025 SHARED SERVICES - IDA	\$ -	\$ -	\$ -	\$ -	#DIV/0!
100.38.9028 SHARED SERVICES -BOARD OF ED	\$ 44,579	\$ -	\$ -	\$ -	0%
100.38.9030 SHARED SERVICES CUMB HARB	\$ -	\$ -	\$ -	\$ 15,000	#DIV/0!
100.38.9032 SHARED SERVICES - HOSP AUTH.	\$ 25,000	\$ -	\$ -	\$ -	0%
100.39.1200 OP T/F IN MULT GRANT FUND	\$ 159,850	\$ -	\$ -	\$ -	0%
100.39.1200 OP T/F IN SPLOST	\$ -	\$ -	\$ -	\$ -	#DIV/0!
100.39.2200 SALE CITY PROPERTY	\$ 5,000	\$ -	\$ -	\$ -	0%
100.39.3010 LOAN PROCEEDS	\$ -	\$ -	\$ -	\$ -	#DIV/0!
<b>TOTAL REVENUE</b>	<b>\$ 8,413,449</b>	<b>\$ 315,856</b>	<b>\$ 627,272</b>	<b>\$ 641,340</b>	<b>7%</b>

**CITY OF ST. MARYS**  
**REVENUE & EXPENSE REPORT (UNAUDITED)**  
**Aug-13**

<b>FINANCIAL SUMMARY</b>	MONTHS COMPLETED	2
	% YEAR COMPLETED	16.67%

100-GENERAL FUND EXPENDITURE SUMMARY	CURRENT BUDGET	CURRENT PERIOD	AUGUST YTD 2012	AUGUST YTD 2011	% YTD BUDGET
TOTAL LEGISLATIVE	\$ 180,207	\$ 16,330	\$ 28,669	\$ 37,225	16%
TOTAL EXECUTIVE	\$ 258,817	\$ 20,131	\$ 48,523	\$ 33,322	19%
TOTAL FINANCIAL ADMINISTRATION	\$ 877,899	\$ 56,188	\$ 183,819	\$ 174,407	21%
TOTAL IT	\$ 206,349	\$ 18,170	\$ 31,726	\$ 29,062	15%
TOTAL HUMAN RESOURCES	\$ 106,159	\$ 16,737	\$ 29,170	\$ 15,444	27%
TOTAL GEN GOVT BLDGS & PLANT	\$ 152,026	\$ 6,669	\$ 13,391	\$ 29,334	9%
TOTAL MUNICIPAL COURT	\$ 220,760	\$ 17,542	\$ 22,980	\$ 19,912	10%
TOTAL POLICE ADMINISTRATION	\$ 2,246,100	\$ 234,105	\$ 412,520	\$ 566,170	18%
TOTAL FIRE ADMINISTRATION	\$ 1,652,964	\$ 171,249	\$ 297,296	\$ 301,545	18%
TOTAL PUBLIC WORKS ADMIN	\$ 1,199,180	\$ 114,399	\$ 196,492	\$ 266,819	16%
TOTAL HIGHWAYS & STREETS ADMIN	\$ 315,000	\$ 26,353	\$ 23,149	\$ 23,197	7%
TOTAL CEMETERY	\$ 71,658	\$ 5,302	\$ 8,216	\$ 598	11%
TOTAL SENIOR CITIZENS CENTER	\$ 117,220	\$ 11,220	\$ 19,389	\$ 20,978	17%
TOTAL PARKS ADMINISTRATION	\$ 47,320	\$ 3,092	\$ 5,422	\$ 3,402	11%
TOTAL LIBRARY ADMINISTRATION	\$ 299,855	\$ 28,983	\$ 48,403	\$ 56,839	16%
TOTAL PROTECTIVE INSP ADMIN	\$ 121,669	\$ 8,274	\$ 17,337	\$ 20,956	14%
TOTAL PLANNING & ZONING	\$ 157,987	\$ 16,585	\$ 30,184	\$ 29,737	19%
TOTAL ECONOMIC DEVELOPMENT	\$ 151,517	\$ 13,908	\$ 24,741	\$ 20,748	16%
TOTAL AIRPORT	\$ 5,000	\$ -	\$ -	\$ -	0%
TOTAL SPECIAL FACILITIES	\$ 25,762	\$ 2,576	\$ 4,132	\$ 3,217	16%
<b>TOTAL EXPENDITURES</b>	<b>\$ 8,413,449</b>	<b>\$ 787,813</b>	<b>\$ 1,445,559</b>	<b>\$ 1,652,912</b>	<b>17%</b>

<b>REVENUE OVER/(UNDER) EXPENDITURES</b>	\$ -	\$ (471,957)	\$ (818,287)	\$ (1,011,572)
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<b>Cash Balances:</b>	\$3,347,080	<b>Run Rate Analysis:</b>	
LESS: Restricted Budgeted Fund Equity	\$55,550	Average YTD Mo. Exp.	\$722,780
Unrestricted Cash Balances	\$3,291,530	Months of Operating Cash	4.51
LESS: Outstanding P.O.'s	\$28,645		
<b>Available Cash</b>	<b>\$3,262,885</b>		

**CITY OF ST. MARYS  
REVENUE & EXPENSE REPORT (UNAUDITED)**

**Aug-13**

<b>FINANCIAL SUMMARY</b>					MONTHS COMPLETED	2
					% YEAR COMPLETED	16.67%
<b>275-SPECIAL REVENUE FUND REVENUES</b>	<b>CURRENT BUDGET</b>	<b>CURRENT PERIOD</b>	<b>AUGUST YTD 2012</b>	<b>AUGUST YTD 2011</b>	<b>% YTD BUDGET</b>	
TAXES	\$ 127,116	\$ 11,589	\$ 19,447	\$ 23,827	15%	
CHARGES FOR SERVICES	\$ 13,330	\$ 331	\$ 748	\$ 1,573	6%	
INVESTMENT INCOME	\$ 100	\$ 1	\$ 3	\$ 3	3%	
CONTRIBUTIONS/DONATIONS	\$ 600	\$ 32	\$ 45	\$ 48	8%	
MISCELLANEOUS	\$ 7,000	\$ 510	\$ 510	\$ -	7%	
OTHER FINANCING SOURCES	\$ 7,000	\$ -	\$ -	\$ -	0%	
<b>TOTAL REVENUES</b>	<b>\$ 155,146</b>	<b>\$ 12,463</b>	<b>\$ 20,753</b>	<b>\$ 25,451</b>	<b>13%</b>	

<b>275-SPECIAL REVENUE FUND EXPENDITURE SUMMARY</b>	<b>CURRENT BUDGET</b>	<b>CURRENT PERIOD</b>	<b>AUGUST YTD 2012</b>	<b>AUGUST YTD 2011</b>	<b>% YTD BUDGET</b>	
PRSNL SERVICES/BENEFITS	\$ 31,922	\$ 2,805	\$ 4,795	\$ 5,087	15%	
PURCHASED/CONTRACTED SVC	\$ 102,124	\$ 7,615	\$ 16,873	\$ 18,536	17%	
SUPPLIES	\$ 9,100	\$ 632	\$ 1,062	\$ 744	12%	
INTERGOVERNMENTAL	\$ 12,000	\$ -	\$ 700	\$ 600	6%	
<b>TOTAL TOURISM</b>	<b>\$ 155,146</b>	<b>\$ 11,052</b>	<b>\$ 23,430</b>	<b>\$ 24,967</b>	<b>15%</b>	

<b>REVENUE OVER/(UNDER) EXPENDITURES</b>	<b>\$ -</b>	<b>\$ 1,411</b>	<b>\$ (2,677)</b>	<b>\$ 484</b>	<b>0</b>
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<b>Cash Balances: (-sal/fica-due to pooled cash)</b>	-\$14,404	<b>Run Rate Analysis:</b>	
<b>LESS: Restricted Budgeted Fund Equity</b>	\$0	<b>Average YTD Mo. Exp.</b>	\$11,715
<b>Unrestricted Cash Balances</b>	-\$14,404	<b>Months of Operating Cash</b>	(1.42)
<b>LESS: Outstanding P.O.'s</b>	\$2,218		
<b>Available Cash</b>	-\$16,622		

**CITY OF ST. MARYS  
REVENUE & EXPENSE REPORT (UNAUDITED)**

**Aug-13**

					MONTHS COMPLETED	2
<b>FINANCIAL SUMMARY</b>					% YEAR COMPLETED	16.67%
320-SPLOST FUND REVENUES	CURRENT BUDGET	CURRENT PERIOD	AUGUST YTD 2012	AUGUST YTD 2011	% YTD BUDGET	
TAXES	\$ 4,831,403	\$ 1,411	\$ 114,172	\$ 185,720	2%	
INVESTMENT INCOME	\$ -	\$ 2	\$ 5	\$ 22	#DIV/0!	
MISCELLANEOUS	\$ -	\$ -	\$ -	\$ -		
OTHER FINANCING SOURCES	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
<b>TOTAL REVENUES</b>	<b>\$ 4,831,403</b>	<b>\$ 1,413</b>	<b>\$ 114,177</b>	<b>\$ 185,742</b>	<b>2%</b>	

320-SPLOST FUND EXPENDITURE SUMMARY	CURRENT BUDGET	CURRENT PERIOD	AUGUST YTD 2012	AUGUST YTD 2011	% YTD BUDGET
320.51512-52.1210 AUDIT - SPLOST V	\$ -	\$ -	\$ -	\$ -	#DIV/0!
320.54220-54.1240 DRAINAGE - SPLOST V	\$ -	\$ -	\$ -	\$ -	#DIV/0!
320.54220-54.1410 SDEWLK/HNCAP V	\$ -	\$ -	\$ -	\$ -	#DIV/0!
320.54220-54.1415 PAVING/OVERLAY V	\$ -	\$ -	\$ -	\$ -	#DIV/0!
320.54220-54.1422 ROADWAYS SPLOST V	\$ -	\$ -	\$ -	\$ -	#DIV/0!
320.54220-54.1422 CAPITAL IMPROV SPL V	\$ -	\$ -	\$ -	\$ -	#DIV/0!
320.56180-54.1300 LIBRARY SPLOST V	\$ -	\$ -	\$ -	\$ -	#DIV/0!
320.56180-54.1310 MULTI MEDIA SPLOST V	\$ -	\$ -	\$ -	\$ -	#DIV/0!
<b>TOTAL EXPENDITURES V</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>#DIV/0!</b>

320-SPLOST FUND EXPENDITURE SUMMARY	CURRENT BUDGET	CURRENT PERIOD	AUGUST YTD 2012	AUGUST YTD 2011	% YTD BUDGET
320.51512-52.1211 AUDIT SPLOST VI	\$ 6,000	\$ -	\$ -	\$ -	0%
320.51565-54.1500 CITY BUILDINGS VI	\$ 475,000	\$ 8,111	\$ 8,139	\$ 105	1.7%
320.54220-54.1241 DRAINAGE - SPLOST VI	\$ 2,500,000	\$ 17,379	\$ 18,056	\$ 45,455	1%
320.54220-54.1416 PAVING/OVERLAY VI	\$ 1,850,403	\$ 19,312	\$ 20,016	\$ 89,976	1%
320.54310-54.1202 SEWER INFRA SPLOST VI	\$ -	\$ -	\$ -	\$ -	#DIV/0!
320.59000-61.1000 OPERATING TFR OUT	\$ -	\$ -	\$ -	\$ -	#DIV/0!
<b>TOTAL EXPENDITURES VI</b>	<b>\$ 4,831,403</b>	<b>\$ 44,802</b>	<b>\$ 46,211</b>	<b>\$ 135,536</b>	<b>0.96%</b>

<b>REVENUE OVER/(UNDER) EXPENDITURES</b>	<b>\$ -</b>	<b>\$ (43,389)</b>	<b>\$ 67,966</b>	<b>\$ 50,206</b>
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<b>Cash Balances:</b>	\$4,679	<b>Run Rate Analysis:</b>	
LESS: Restricted Budgeted Fund Equity	\$0	Average YTD Mo. Exp.	\$23,106
Unrestricted Cash Balances	\$4,679	Months of Operating Cash	(0.03)
LESS: Outstanding P.O.'s	\$5,287		
Available Cash	-\$608		

**CITY OF ST. MARYS**  
**REVENUE & EXPENSE REPORT (UNAUDITED)**  
**Aug-13**

					MONTHS COMPLETED	2
<b>FINANCIAL SUMMARY</b>					% YEAR COMPLETED	16.67%
<b>505-WATER AND SEWER FUND REVENUES</b>	<b>CURRENT BUDGET</b>	<b>CURRENT PERIOD</b>	<b>AUGUST YTD 2012</b>	<b>AUGUST YTD 2011</b>	<b>% YTD BUDGET</b>	
505.33.4110 STATE GOV GRANTS-DIRECT	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
505.34.4210 WATER CHARGES	\$ 2,140,000	\$ 179,928	\$ 363,007	\$ 366,170	17%	
505.34.4211 TRANSFER/TEMP SERVICES	\$ 45,000	\$ 3,710	\$ 7,610	\$ 7,776	17%	
505.34.4212 RECONNECTION NSF FEES	\$ 72,000	\$ 6,870	\$ 13,685	\$ 13,649	19%	
505.34.4213 LATE FEES AND PENALTIES	\$ 135,000	\$ 12,183	\$ 23,975	\$ 23,726	18%	
505.34.4214 TURN ON FEE	\$ 40,000	\$ 4,165	\$ 7,770	\$ 7,770	19%	
505.34.4216 CAP RECOVERY WATER - DEV	\$ 36,000	\$ 569	\$ 3,420	\$ 246	10%	
505.34.4217 WATER CHARGES 2	\$ 700,000	\$ 60,024	\$ 121,053	\$ 122,270	17%	
505.34.4230 SEWERAGE CHARGES	\$ 1,966,500	\$ 168,937	\$ 339,149	\$ 343,020	17%	
505.34.4231 SEWER CHARGES 2	\$ 680,000	\$ 56,559	\$ 114,033	\$ 115,504	17%	
505.34.4236 CAP RECOVERY METER - DEV	\$ 6,720	\$ -	\$ 560	\$ -	8%	
505.34.4256 CAP RECOVERY SEWER - DEV	\$ 117,000	\$ 1,980	\$ 11,366	\$ 678	10%	
505.34.4263 CONSTRUCTION FEES	\$ 48,000	\$ 3,606	\$ 15,342	\$ 9,574	32%	
505.38.0001 FUND EQUITY	\$ 406,461	\$ 33,872	\$ 67,744	\$ -	17%	
505..... INTEREST/MISC/OTHER REVENUES	\$ 12,000	\$ 483	\$ 1,220	\$ 13,123	10%	
<b>TOTAL REVENUE</b>	<b>\$ 6,404,681</b>	<b>\$ 532,886</b>	<b>\$ 1,089,934</b>	<b>\$ 1,023,506</b>	<b>17%</b>	

<b>SANITATION ADMINISTRATION EXPENDITURE SUMMARY</b>	<b>CURRENT BUDGET</b>	<b>CURRENT PERIOD</b>	<b>AUGUST YTD 2012</b>	<b>AUGUST YTD 2011</b>	<b>% YTD BUDGET</b>
PRSNL SERVICES/BENEFITS	\$ 908,140	\$ 97,261	\$ 170,875	\$ 174,392	19%
PURCHASED/CONTRACTED SVC	\$ 417,281	\$ 44,875	\$ 68,754	\$ 76,602	16%
SUPPLIES	\$ 691,575	\$ 53,883	\$ 56,688	\$ 53,165	8%
CAPITAL OUTLAY	\$ 40,000	\$ 30,597	\$ 33,825	\$ -	85%
DEPRECIATION/AMORTIZATION	\$ -	\$ -	\$ -	\$ -	#DIV/0!
INTERGOVERNMENTAL	\$ 100,000	\$ -	\$ -	\$ -	0%
DEBT SERVICES/FISCAL AGENT FEES	\$ 20,000	\$ -	\$ -	\$ -	0%
<b>TOTAL SANITARY ADMINISTRATION</b>	<b>\$ 2,176,996</b>	<b>\$ 226,616</b>	<b>\$ 330,142</b>	<b>\$ 304,159</b>	<b>15%</b>

<b>WATER ADMINISTRATION EXPENDITURE SUMMARY</b>	<b>CURRENT BUDGET</b>	<b>CURRENT PERIOD</b>	<b>AUGUST YTD 2012</b>	<b>AUGUST YTD 2011</b>	<b>% YTD BUDGET</b>
PRSNL SERVICES/BENEFITS	\$ 751,603	\$ 82,562	\$ 144,556	\$ 145,672	19%
PURCHASED/CONTRACTED SVC	\$ 241,638	\$ 28,822	\$ 33,192	\$ 31,280	14%
SUPPLIES	\$ 314,975	\$ 19,180	\$ 20,738	\$ 22,151	7%
CAPITAL OUTLAY	\$ 75,000	\$ -	\$ -	\$ -	
DEPRECIATION/AMORTIZATION	\$ -	\$ -	\$ -	\$ -	
INTERGOVERNMENTAL	\$ 80,000	\$ -	\$ -	\$ -	0%
DEBT SERVICES/FISCAL AGENT FEES	\$ 3,000	\$ -	\$ -	\$ -	0%
<b>TOTAL WATER ADMINISTRATION</b>	<b>\$ 1,466,216</b>	<b>\$ 130,564</b>	<b>\$ 198,486</b>	<b>\$ 199,103</b>	<b>14%</b>

**CITY OF ST. MARYS**  
**REVENUE & EXPENSE REPORT (UNAUDITED)**  
**Aug-13**

<b>FINANCIAL SUMMARY</b>					MONTHS COMPLETED	2
					% YEAR COMPLETED	16.67%
DEBT SERVICE-PRINCIPLE	CURRENT	CURRENT	AUGUST YTD	AUGUST YTD	% YTD	
505.58000-58.1110 BOND PAYMENT 88 & 92	\$ 285,000	\$ -	\$ 285,000	\$ 270,000	100%	
505.58000-58.1340 GEFA LOAN 95-021-W	\$ 1,558	\$ -	\$ 1,558	\$ 2,964	100%	
505.58000-58.1350 GEFA LOAN 97-L97-WS PR	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
505.58000-58.1360 GEFA LOAN 98-L46-WJ PR	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
505.58000-58.1370 GEFA LOAN CW00-017	\$ -	\$ -	\$ -	\$ 10,287	#DIV/0!	
505.58000-58.1380 GEFA LOAN CWS-RF-0	\$ 233,148	\$ 19,058	\$ 38,350	\$ 37,168	16%	
505.58000-58.1382 GEFA LOAN 2010-L26WQ	\$ 41,325	\$ -	\$ -	\$ -	0%	
505.58000-58.1385 EQUIPMENT LOANS PR	\$ -	\$ -	\$ -	\$ 35,702	#DIV/0!	
<b>DEBT SERVICE-PRINCIPLE</b>	<b>\$ 561,031</b>	<b>\$ 19,058</b>	<b>\$ 324,908</b>	<b>\$ 356,121</b>	<b>58%</b>	

DEBT SERVICE-INTEREST EXPENDITURE SUMMARY	CURRENT BUDGET	CURRENT PERIOD	AUGUST YTD 2012	AUGUST YTD 2011	% YTD BUDGET	
505.58000-58.2110 BOND PAYMENT 88 & 92	\$ 139,191	\$ -	\$ 73,959	\$ 82,228	53%	
505.58000-58.2115 INTEREST-BOND INT 2010	\$ 1,915,400	\$ -	\$ -	\$ -	0%	
505.58000-58.2340 GEFA LOAN 95-021-WQ INT	\$ 7	\$ -	\$ 7	\$ 178	100%	
505.58000-58.2350 GEFA LOAN 97-L97-WS INT	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
505.58000-58.2360 GEFA LOAN 98-L46-WJ INT	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
505.58000-58.2370 GEFA LOAN CW00-017	\$ -	\$ -	\$ -	\$ 95	#DIV/0!	
505.58000-58.2380 GEFA LOAN CWS-RF-0	\$ 100,265	\$ 8,727	\$ 17,219	\$ 18,401	17%	
505.58000-58.2382 GEFA LOAN 2010 L26WQ	\$ 45,575	\$ -	\$ -	\$ -	0%	
505.58000-58.2385 EQUIPMENT LOANS	\$ -	\$ -	\$ -	\$ 376	#DIV/0!	
<b>DEBT SERVICE-INTEREST</b>	<b>\$ 2,200,438</b>	<b>\$ 8,727</b>	<b>\$ 91,185</b>	<b>\$ 101,278</b>	<b>4%</b>	

505-59000-61.1000 OPERATING TFR OUT	\$ -	\$ -	\$ -	\$ -	
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<b>TOTAL EXPENDITURES</b>	<b>\$ 6,404,681</b>	<b>\$ 384,965</b>	<b>\$ 944,721</b>	<b>\$ 960,661</b>	<b>15%</b>
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REVENUE OVER/(UNDER) EXPENDITURES	\$ -	\$ 147,921	\$ 145,213	\$ 62,845	
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<b>Cash Balances:</b>	\$4,734,968	<b>Run Rate Analysis:</b>	
LESS: Restricted Budgeted Fund Equity	\$406,461	Average YTD Mo. Exp.	\$472,361
Unrestricted Cash Balances	\$4,328,507	Months of Operating Cash	9.02
LESS: Outstanding P.O.'s	\$68,678		
<b>Available Cash</b>	<b>\$4,259,829</b>		

**CITY OF ST. MARYS**  
**REVENUE & EXPENSE REPORT (UNAUDITED)**  
**Aug-13**

<b>FINANCIAL SUMMARY</b>					MONTHS COMPLETED	2
					% YEAR COMPLETED	16.67%
540-SOLID WASTE FUND REVENUES	CURRENT BUDGET	CURRENT PERIOD	AUGUST YTD 2012	AUGUST YTD 2011	% YTD BUDGET	
540.34.4111 RESIDENTIAL REFUSE CHARGE	\$ 970,000	\$ 81,939	\$ 163,469	\$ 162,026	17%	
540.34.4112 COMMERCIAL REFUSE CHARGES	\$ 22,000	\$ 1,861	\$ 3,738	\$ 3,867	17%	
540.34.4190 LATE FEES AND PENALTIES	\$ 22,500	\$ 1,882	\$ 3,798	\$ 3,767	17%	
540.34.9900 OTHER CHARGES	\$ 35,000	\$ 6,450	\$ 11,700	\$ 11,925	33%	
540.36.1000 INTEREST REVENUES	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
540.38.0001 FUND EQUITY	\$ 159,676	\$ 13,306	\$ 26,613	\$ -	17%	
<b>TOTAL REVENUES</b>	<b>\$ 1,209,176</b>	<b>\$ 105,438</b>	<b>\$ 209,318</b>	<b>\$ 181,585</b>	<b>17%</b>	

540-SOLID WASTE FUND EXPENDITURE SUMMARY	CURRENT BUDGET	CURRENT PERIOD	AUGUST YTD 2012	AUGUST YTD 2011	% YTD BUDGET	
PRSNL SERVICES/BENEFITS	\$ 81,076	\$ 8,538	\$ 14,654	\$ 17,917	18%	
PURCHASED/CONTRACTED SVC	\$ 1,116,250	\$ 75,494	\$ 75,494	\$ 92,129	7%	
SUPPLIES	\$ 1,850	\$ 508	\$ 534	\$ -	29%	
INTERGOVERNMENTAL	\$ 10,000	\$ -	\$ -	\$ -	0%	
DEPRECIATION/AMORTIZATION	\$ -	\$ -	\$ -	\$ -	#DIV/0!	
<b>TOTAL SOLID WASTE COLLECTION</b>	<b>\$ 1,209,176</b>	<b>\$ 84,540</b>	<b>\$ 90,682</b>	<b>\$ 110,046</b>	<b>7%</b>	

<b>REVENUE OVER/(UNDER) EXPENDITURES</b>	\$ -	\$ 20,898	\$ 118,636	\$ 71,539	0
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<b>Cash Balances:</b>	\$332,184	<b>Run Rate Analysis:</b>	
LESS: Restricted Budgeted Fund Equity	\$159,676	Average YTD Mo. Exp.	\$45,341
Unrestricted Cash Balances	\$172,508	Months of Operating Cash	3.80
LESS: Outstanding P.O.'s	\$0		
<b>Available Cash</b>	<b>\$172,508</b>		

<b>555 -AQUATIC CENTER FINANCIAL SUMMARY</b>	Budget	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	12Mths	YTD 08/2012 YTD	08/2011 YTD
<b>REVENUE SUMMARY</b>																
CHARGES FOR SERVICES	377,602	10,953	-	-	-	-	-	4,837	11,054	61,394	95,865	108,422	26,500	292,525	134,922	148,414
INVESTMENT INCOME	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
CONTRIBUTIONS/DONATIONS	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
MISCELLANEOUS	-	1,596	-	-	-	-	-	-	7	131	(49)	108	112	1,793	220	347
OTHER FINANCING SOURCES	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL REVENUES</b>	<b>377,602</b>	<b>12,549</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>4,837</b>	<b>11,061</b>	<b>61,525</b>	<b>95,816</b>	<b>108,530</b>	<b>26,612</b>	<b>294,318</b>	<b>135,142</b>	<b>148,761</b>
<b>EXPENDITURE SUMMARY</b>																
PRSNL SERVICES/BENEFITS	174,152	5,526	280	(10,655)	(92)	301	1,176	2,113	3,912	14,250	31,521	34,138	31,369	82,470	65,507	95,420
PURCHASED/CONTRACTED SVC	71,650	7,109	2,497	2,060	2,411	2,659	6,809	4,931	4,368	5,507	5,822	3,119	6,517	47,292	9,637	7,115
SUPPLIES	131,800	9,534	8,652	2,002	9,249	3,694	3,341	4,740	10,525	13,071	28,688	12,974	10,329	106,470	23,303	28,231
CAPITAL OUTLAY	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
DEPRECIATION/AMORTIZATION	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>TOTAL AQUATIC CENTER</b>	<b>377,602</b>	<b>22,169</b>	<b>11,429</b>	<b>(6,593)</b>	<b>11,568</b>	<b>6,654</b>	<b>11,326</b>	<b>11,784</b>	<b>18,805</b>	<b>32,828</b>	<b>66,031</b>	<b>50,231</b>	<b>48,215</b>	<b>236,232</b>	<b>98,447</b>	<b>130,766</b>
<b>REVENUE OVER/(UNDER) EXPENDITURES</b>	<b>-</b>	<b>(9,620)</b>	<b>(11,429)</b>	<b>6,593</b>	<b>(11,568)</b>	<b>(6,654)</b>	<b>(11,326)</b>	<b>(6,947)</b>	<b>(7,744)</b>	<b>28,697</b>	<b>29,785</b>	<b>58,299</b>	<b>(21,603)</b>	<b>58,086</b>	<b>36,695</b>	<b>17,995</b>

<b>Cash Balances:</b>	\$24,898	<b>Run Rate Analysis:</b>	
LESS: Restricted Budgeted Fd Equity	\$0	Average YTD Mo. Exp.	\$24,612
Unrestricted Cash Balances	\$24,898	Months of Operating Cash	1.00
LESS: Outstanding P.O.'s	\$254		
<b>Available Cash</b>	<b>\$24,644</b>		